creditrisk monitor

CUMULUS MEDIA INC. BANKRUPTCY CASE STUDY FILED ON 11/29/2017



CreditRiskMonitor's warning of Cumulus Media Inc.'s ("Cumulus Media") bankruptcy risk was determined by a combination of factors:

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MONTHLY AVERAGE FRISK[®] SCORE

CreditRiskMonitor's FRISK[®] score has been warning of financial stress at Cumulus Media Inc. (OTC:CMLSQ) for more than a year.

We issued a special High Risk Report, dated May 11, 2017, as conditions continued to deteriorate and become more troubling.

The company ultimately filed for bankruptcy on November 29, 2017.

| aumulus Media Inc. |) 1 | | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | | 1 RA | NKF |
|--------------------|------------------|------------------------|---------------------------|----------------------------|----|---|------|------------------------|---|--|-----------|--|------|
| N | | | | | | | | | | | | R۸ | NK |
| 96 | % acc | urate | K® sco in pr f corp | edict | | | | | | | | DA | |
| | ailure a 12-: | /banl mont RISK® | krupt th hoi score | cy ovo rizon. es are | er | | | FRISK [®] P | robability Fro | of bank | ruptcy wi | ithin 12 n To | nont |
| | | | | | / | | Best | | 0.0 | 0% | | 0.12% | |
| | | | ubsec h per | - | | , | Best | 10 9 8 7 6 | | 0% 2% 7% 4% | | | |
| | | | | - | | | Best | 9 8 7 | 0.0 0.1 0.2 0.3 | 0% 2% 7% 4% 5% 7% | | 0.12% 0.27% 0.34% 0.55% | |
| | | | | - | | | Best | 9 8 7 6 5 | 0.0 0.1: 0.2 0.3 0.5 0.8 | 0% 2% 7% 4% 5% 7% 0% 0% | | 0.12% 0.27% 0.34% 0.55% 0.87% 1.40% | |

While the percentage risk of bankruptcy varies at each FRISK[®] score, 96% of public companies that eventually go bankrupt enter the FRISK[®] "red zone" prior to filing. A FRISK[®] score of 5 or less is an important warning sign.



THE FRISK[®] SCORE COMPONENTS

At the core of the CreditRiskMonitor process is our 96% accurate FRISK[®] score, which indicates a company's level of financial stress on a scale of 1 to 10, based on the probability of bankruptcy over a 12-month horizon. The FRISK[®] score incorporates a number of powerful risk indicators including:



Crowdsourced CreditRiskMonitor Usage Data

Crowdsourcing, has enhanced the accuracy and timeliness of the FRISK[®] score. We collect and analyze data patterns from thousands of CreditRiskMonitor subscribers, including professionals from more than 35% of the Fortune 1000 and other large corporations worldwide.

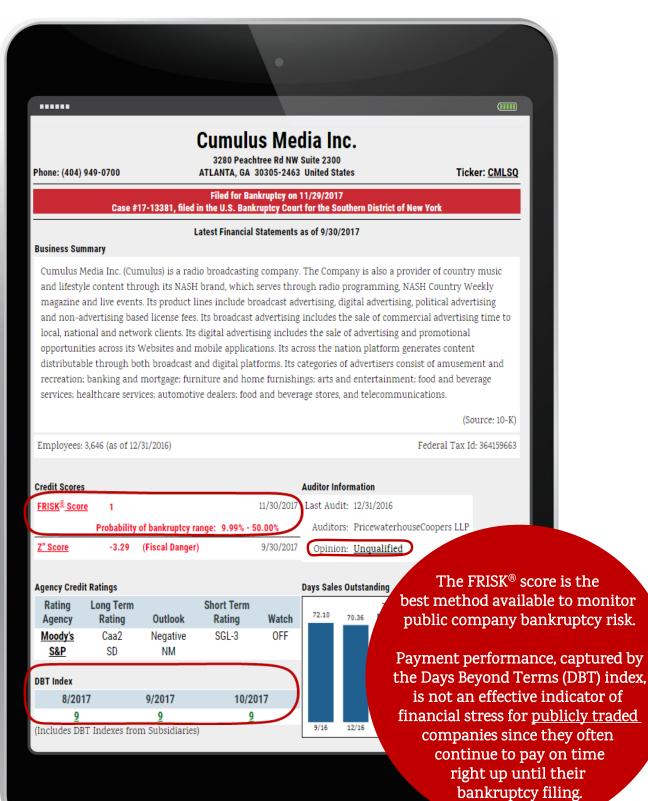
The crowdsourcing advantage is even more powerful in our FRISK[®] score since many of the professionals who use our service are credit managers:

- Credit managers have a pulse on the external fusion of capital going into a company
- They are not held to the same "Fair Disclosure" restrictions that prevent nondisclosed information sharing on public companies
- Credit managers use a variety of non-public information sources such as their own company's management and sales representatives to be alerted to concerns in a public company's performance
- It is commonly known credit managers confidentially share information with other credit managers, thus collectively, their behavior helps to provide advanced insight to financial problems in public companies

<u>Read more in Credit Research Foundation's quarterly journal article, "Assessing Public</u> <u>Company Financial Risk by Crowdsourcing the Research of Credit Professionals"</u>



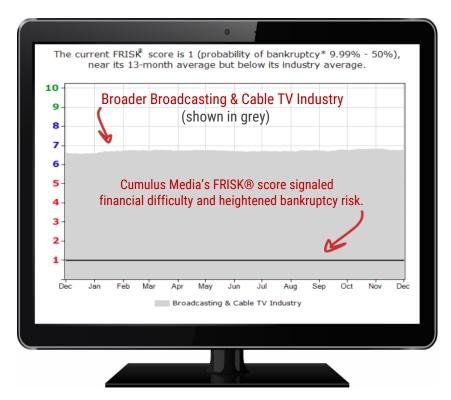
COMPANY REPORT DETAIL



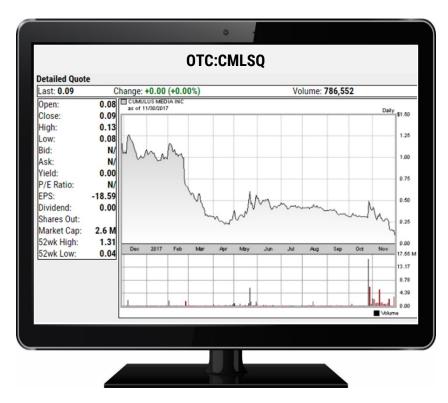
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FRISK[®] DEEP DIVE



ADJUSTED MARKET CAP VOLATILITY



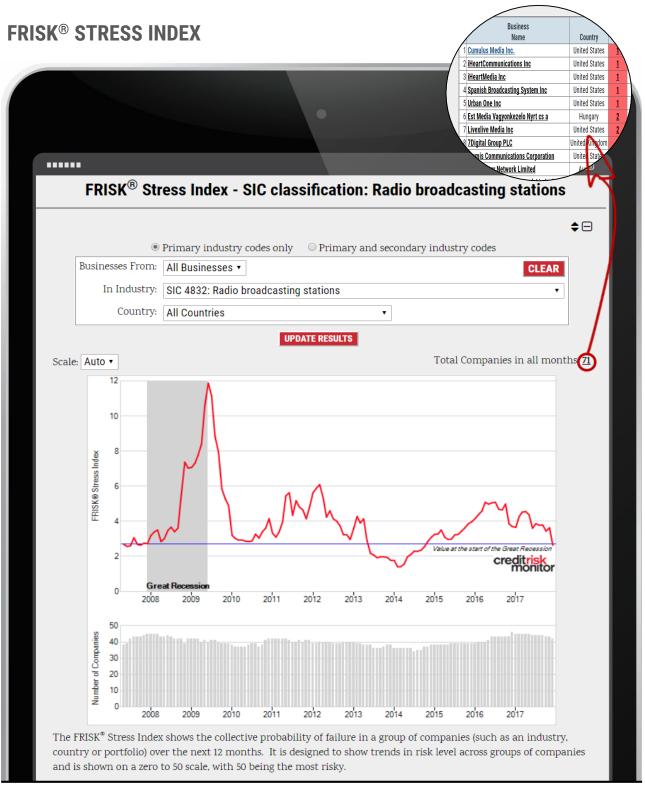
The FRISK[®] score relative to the broader Broadcasting & Cable TV industry raises an additional red flag signaling heightened risk relative to peers, as well...

MAKING IMMEDIATE ATTENTION REQUIRED.

One of the inputs of the FRISK[®] score is a company's market cap volatility, adjusted for dividends, over the course of a year. Incorporating this information allows us to capture the "wisdom of markets" on a daily basis. This ensures our subscribers are getting the most up to date view of the risks they face since stocks tend to be more liquid and faster moving than bond prices and ratings.



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The average probability of failure for SIC code 4832 (Radio Broadcasting Stations) reflects an industry subsector whose recent average probability of failure was 2%.

But, Cumulus Media had continued to struggle, as evidenced by its fall to a FRISK[®] score of 1.



PEER ANALYSIS ON ALTERNATE SUPPLIERS AND CUSTOMERS

| Cumulus Media | | | | The I | | - Irreia |
|---|------------------------------------|---------------------------------|-------------------------------|----------------------------|-----------------------|--|
| demonstrates bottom | | | | | Peer Ana | |
| | | | | | ls to pro | |
| quartile ranking | | | | ranking | | |
| in key financial ratios | \sim | | | competi | tors, wł | nich can |
| (shown in red) vs. its | Peer Ana | alysis | | help pi | rovide o | ptions |
| Radio Broadcasting | | | | for alte | | |
| Stations industry | 17.3 V ctor: Services, I | Industry: B | nodeasting | | w custo | |
| | FRESH roadcasting & C | Cable TV] | | | | incis. |
| Businesses in Peer Group: 635 | Ranking Within Peer Group | Number Of Peers Ranked | Company Value | Peer | r Group Rai Median | nge High |
| | Credit Rat | | Value | LOW | meuran | |
| ZScore | 130 | <u>144</u> | -3.29 | -22,141.80 | 2.36 | Company Name |
| Net Sales (Thousands of U.S. Dollars) | Performance 23 | e ratios: 47 | 287,240 | 1 | 265 | 2 Emmis Communications Corporation |
| Gross Margin % Of Sales | 31 | 137 | 66.47 | -864.85 | -40 | 3 Entravision Communication |
| Gross Margin % Of Sales TTM | 36 | <u>141</u> | 64.37 | -355.44 | 42. | 4 Sun TV Network Ltd. (Parent) 5 Zee Entertainment Enterprises Limited |
| SG&A % Of Sales SG&A % Of Sales TTM | 118 120 | <u>139</u> 143 | 45.88 | 1.64 0.01 | 24. 23.8 | 6 Surya Citra Media Tbk PT |
| Operating Margin % Of Sales | 64 | 14 | | -35,851.20 | 12.2 | 7 Beasley Broadcast Group Inc |
| Operating Margin % Of Sales TTM | 139 | 149 | -39.50 | | 12.12 | 8 <u>Grupo Radio Centro SAB de CV</u> Eqyptian Satellite Co SAE |
| EBITDA Margin Of Sales EBITDA Margin Of Sales TTM | 64 88 | 93 | -34.68 | -35,323.20 -45,253.16 | 26.62 28.33 | Cortainment Enterprises Ltd (P) |
| Net Profit Margin % Of Sales | 104 | 149 | | -35,379.20 | 4.74 | 163.27 |
| Net Profit Margin % Of Sales - TTM | 140 | <u>149</u> | -47.67 | | 5.73 | 56.81 |
| Pre-tax Income % Of Sales Effective Tax Rate | 99 134 | <u>149</u> 140 | 2.27 80.49 | -35,851.20 | 8.09 26.14 | Company Name |
| Depreciation % Of Prop/Plant/Equipment | 60 | 130 | 18.46 | 2.42 | 1983 | 1 Hyundai Hen Co Ltd |
| Capital Expense % Of Prop/Plant/Equipment | 55 | <u>104</u> | 18.92 | 0.18 | | 2 GMA Network, Inc. |
| Interest Coverage Interest Coverage TTM | 66 84 | 84 | 1.68 | -69.42 -124.91 | 5.8 6.1 | 3 <u>Cosmos Group Holdings Inc</u> 4 <u>Hum Network Ltd</u> |
| ge the | Liquidity r | | | | | 5 KT Skylife Co Ltd |
| Cash Ratio | 49 | <u>149</u> | 0.69 | 0.00 | 0.3 | 6 <u>Atresmedia Crprcn de Mds de Cmncn SA</u> 7 <u>SKY Perfect JSAT Holdings Inc.</u> |
| Quick Ratio Current Ratio | 13 16 | <u>144</u> 149 | 3.05 4.01 | 0.00 | 1.0 1.43 | 8 One Caribbean Media Ltd |
| | Efficiency r | | | | | Television Francaise 1 SA |
| Accounts Receivable Turnover | 72 78 | 144 | 4.91 | 0.00 | 4.89 | Coup S.A. |
| Days Sales Outstanding % of Inventory Financed by Vendors | /8 N/A | <u>147</u> 80 | 74.32 N/A | 0.00 | 69.99 227.17 | 5,660.74 82,962.07 |
| % of Inventory Financed by Vendors TTM | N/A | 83 | N/A | 0.13 | 224.22 | 82,962.07 |
| Inventory Turnover | N/A | <u>96</u> | N/A | 0.00 | 16.42 | 3,465.14 |
| Inventory Turnover TTM Days Sales in Inventory | N/A N/A | <u>98</u> 92 | N/A N/A | 0.00 | 17.21 17.76 | 5,015.90 378.10 |
| Inventory to Working Capital | N/A | 94 | N/A | -15.54 | 0.02 | 2.94 |
| Accounts Payable Turnover | 5 | 122 | 98.07 | 0.00 | 5.82 | 321-40 |
| Accounts Payable Turnover TTM | 5 Leverage & debi | <u>126</u> t coverage | 97.31 :: | 0.00 | 5.81 | Company Name |
| Total Debt to Equity Ratio | N/A | <u>125</u> | | 0.00 | 0.59 | 2 MCOT Public Company Limited |
| Debt to Tangible Equity Ratio | N/A | <u>84</u> | N/A | 0.00 | 55 | 3 GMA Network, Inc. |
| Total Debt to Assets Ratio Short-Term Debt % of Total Debt | 133 N/A | <u>138</u> <u>131</u> | 0.99 N/A | 0.00 | -y | 4 Empresas Cablevision SAB de CV 5 Cosmos Group Holdings Inc |
| Short-Term Debt % of Working Capital | N/A | 133 | N/A | -2,769.79 | 2.4 | 6 KINO POLSKA TV SA |
| Liabilities to Net Worth Ratio | N/A | <u>94</u> | N/A | 0.01 | 0.8 | 7 SBS Media Holdings |
| Total Liabilities to Equity Ratio TTM EBITDA Over Total Debt | N/A 81 | 135 | N/A -0.17 | 0.00 | 1.17 | 8 <u>Manila Broadcasting Company</u> KT Skylife Co Ltd |
| | Green | - Ranked | in Upper Qua | artile of Peer | Group | Television Network International |
| | | | | Quartiles of | | P |
| TTM - trailing 12 months | Red - | | n Lower Quai ange - Confid | rtile of Peer (Iential | Group | |
| TTM = trailing 12 months | | 010 | - ge comine | | | |



QUARTERLY PERFORMANCE RATIOS

| Year-over-year | | | | | |
|---|---------------------------|---------------------------|-----------------------------|------------------------|------------------|
| EBITDA | | | | | |
| | | | | | |
| ecreased 59.5%; | | | | | |
| year-over-year | | | | | |
| net income | | | | | |
| | | | | | |
| ecreased 97.2% Perform | nance Ratios | - Sequent | ial Quarter | s | |
| | | of U.S. Dollars) | ui quui tei | • | |
| | 3 mos | 3 mos | 3 mos | 3 mos | 3 mos |
| Period Ended | 9/30/2017 | 6/30/2017 | 3/31/2017 | 12/31/2016 | 9/30/2016 |
| let Sales \$ | \$287,240 | \$290,531 | \$264,030 | \$299,541 | \$286,136 |
| % change | -1.13% | 10.04% | -11.86% | 4.68% | n/a |
| Gross Margin \$ | \$190,919 | \$197,242 | \$162,250 | \$184,287 | \$170,788 |
| % change | -3.21% | 21.57% | -11.96% | 7.90% | n/a |
| % of sales | 66.47% | 67.89% | 61.45% | 61.52% | 59.69% |
| change as % of incremental sales | n/m | 132.04% | n/m | 100.70% | n/a |
| G&A \$ | \$132,863 | \$133,692 | \$128,052 | \$129,019 | \$129,828 |
| % change | -0.62% | 4.40% | -0.75% | -0.62% | n/a |
| % of sales | 46.26% | 46.02% 21.28% | 48.50% | 43.07% -6.04% | 45.37% |
| change as % of incremental sales Operating margin \$ | n/m \$41,868 | \$47,326 | n/m \$20,522 | -6.04% (\$560,568) | n/a \$113,017 |
| % change | -11.53% | 347,320 130.61% | 320,322 103.66% | -596.00% | ۳/a |
| % of sales | 14.58% | 16.29% | 7.77% | -187.14% | 39.50% |
| change as % of incremental sales | n/m | 101.14% | n/m | -5.024.88% | n/a |
| BITDA \$ | \$53,758 | | \$33,876 | (\$543,836) | \$132,719 |
| % change | -10,90% | 78.11% | 106.23% | -509.77% | n/a |
| % of sales | 18.72% | 20.77% | 12.83% | -181.56% | 46.38% |
| change as % of incremental sales | n/m | 99.85% | n/m | -5,047.03% | n/a |
| BIT \$ | \$38,550 | \$44,216 | \$17,594 | (\$563,080) | \$110,762 |
| % change | -12.81% | 151.31% | 103.12% | -608.37% | n/a |
| % of sales | 13.42% | 15.22% | 6.66% | -187.98% | 38.71% |
| change as % of incremental sales | n/m | 100.46% | n/m | -5,026.80% | n/a |
| re-tax income \$ | \$6,531 | \$12,906 | (\$13,421) | (\$594,736) | \$79,109 |
| % change | -49.40% | 196.16% | 97.74% | -851.79% | n/a |
| % of sales | 2.27% | 4.44% | -5.08% | -198.55% | 27.65% |
| change as % of incremental sales | n/m | 99.34% | n/m | -5,026.82% | n/a |
| let income (loss) \$ | \$1,274 -77,54% | | (\$7,395) 98,64% | (\$543,678) | \$46,321 |
| % change % of sales | -77.54% | 176.70% 1.95% | 98.64% -2.80% | -1,273.72% -181.50% | n/a 16.19% |
| % of sales change as % of incremental sales | 0.44 % n/m | 49.31% | -2.80% n/m | -4,401.34% | 10.19% |
| ax expense \$ | \$5,257 | \$7,234 | (\$6,026) | (\$51 | |
| Effective tax rate | 80.49% | 56.05% | 44,90% | (| Deer |
| epreciation expense \$ | \$7,261 | \$7,029 | \$7,190 | | Poor |
| % of sales | 2.53% | 2.42% | 2.72% | i | nterest |
| | | | | 1. | HUCICOL |

97.57%

18.46%

\$7,442

-0.33%

18.92%

8.92%

-12.87%

\$9,743

197.90%

10-Q

11/9/2017

1.68

125.35%

18.04%

\$5,736

-9.43%

14.39%

6.73%

106.38%

\$13,689

577.47%

10-Q

8/14/2017

1.09

94.13%

17.91%

\$7,467

30.18%

19.02%

8.43%

76.45%

(\$9,952)

-172.70%

10-Q

8/14/2017

1.92



10-Q

11/8/2016

coverage

ratio

4.17

n/a **\$2,027**

n/a

1:

7.44

-509.85%

(\$2,867)

-241.44%

10-K

3/16/2017

(17.11)

% of capital expenses

Capital expenditures \$

Interest coverage ratio

% change

% change

% change

Source:

Free cash flow \$

% of PP&E, net (annualized)

% of PP&E, net (annualized)

% of working capital (annualized)

QUARTERLY LEVERAGE RATIOS

| ity decreased Leverag 1,054% | Je Ratios - | Sequentia of U.S. Dollars) | Quarters | | |
|---|---------------------|-------------------------------|----------------------------|-----------------------|------------------------|
| Period Ended | 9/30/2017 | 6/30/2017 | 3/31/2017 | 12/31/2016 | 9/30/2016 |
| Total debt \$ | \$2,311,225 | \$2,389,244 | \$2,386,761 | \$2,384,157 | \$2,410,083 |
| % change | -3.27% | 0.10% | 0.11% | -1.08% | 0.10% |
| Stockholders' equity \$ | (\$490,191) | (\$491,819) | (\$498,026) | (\$491,738) | \$51,395 |
| % change | 0.33% | 1.25% | -1.28% | -1,056.78% | 1,084.49% |
| Total debt to equity ratio | n/a | n/a | n/a | n/a | 46.89 |
| % change | n/a | n/a | n/a | n/a | -91.55% |
| Tangible net worth \$ | (\$2,255,492) | (\$2,265,142) | <mark>(\$2,280,440)</mark> | (\$2,283,634) | (\$2,357,392) |
| % change | 0.43% | 0.67% | 0.14% | 3.13% | |
| Total assets \$ | \$2,342,374 | \$2,404,428 | \$2,413,478 | \$2,412,69 | 10-figu |
| % change | -2.58% | -0.38% | 0.03% | -20 | negati |
| Total debt to assets ratio | 0.99 | 0.99 | 0.99 | | tangible |
| % change | -0.70% | <mark>0.49</mark> % | 0.07% | 25 | worth in |
| Tangible assets \$ | \$577,073 | \$631,105 | \$631,064 | \$620, <mark>7</mark> | last 5 qua |
| % change | -8.56% | 0.01% | 1.65% | -3.37% | |
| Total liabilities \$ | \$2,832,565 | \$2,896,247 | \$2,911,504 | \$2,904,429 | \$2,999,869 |
| % change | -2.20% | -0.52% | 0.24% | -3.18% | 1.27% |
| ~ change | n/a | n/a | n/a | n/a | 58.37 |
| Total liabilities to equity ratio | | n/a | n/a | n/a | -91.45% |
| v | n/a | n/a | | | |
| Total liabilities to equity ratio | n/a 10.75 | 9.90 | 17.61 | > n/a | 4.54 |
| Total liabilities to equity ratio % change | | | 17.61 | n/a n/a | 4.54 -66.91% |

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| 9

QUARTERLY RATES OF RETURN

| | Rate of Retur | • | | S | |
|---------------------------|--------------------|--|----------------------|---------------------|--------------------|
| | | isands of U.S. Dol | | | |
| Period Ended | 3 mos 9/30/2017 | 3 mos 6/30/2017 | 3 mos 3/31/2017 | 3 mos 12/31/2016 | 3 mos 9/30/2016 |
| Return on equity | n/a | n/a | n/a | -1,057.84% | 1,067.55% |
| % change | n/a | n/a | n/a | -199.09% | n/a |
| Return on total assets | 0.05% | 0.24% | -0.31% | -19.90% | 1.54% |
| % change | -77.20% | 176.84% | <mark>98.4</mark> 6% | -1,392.66% | n/a |
| Return on tangible assets | 0.21% | 0.90% | -1.18% | -86.07% | 7.81% |
| % change | -76.54% | 176.08% | <mark>98.63</mark> % | -1,202.08% | n/a |
| Source: | 10-Q 11/9/2017 | 10-Q 8/14/2017 | 10-Q 8/14/2017 | 10-K 3/16/2017 | 10-Q 11/8/2016 |
| | | Unable to generate neaningful positive returns | | | |



NEWS ALERTS: A TIMELINE OF CONCERNING HEADLINES

| Q1 2017 net inc year. | ome decreased 97% to | \$1.3M versus net income of \$46.3M in the same period of the prior |
|---------------------------------------|---|--|
| 5/17/2017 | CRMZ News Service | Cumulus Media Inc updated financials available |
| Q2 2017 stockh same period of t | | d \$1,053% to (\$2.3)M versus stockholders' equity of \$51.4M in the |
| 8/16/2017 | CRMZ News Service | Cumulus Media Inc updated financials available |
| Cumulus Media | failed to comply with N | ASDAQ's minimal stockholders' equity listing requirement. |
| 9/8/2017 | CRMZ News Service | CUMULUS MEDIA INC FILES (8-K) Disclosing Notice of Delisting or Failure to Satisfy a Continued Listing Rule or Standard; Transfer of Listing |
| Facing key dead lenders and bon | | which matures in early 2019, Cumulus Media commenced talks with |
| 10/2/2017 | CRMZ News Service | Cumulus Media Kicks Off Debt-Restructuring Talks With Creditor Groups |
| | | yed a \$23.6M loan payment; due Nov. 1, as it remained in ely restructure its balance sheet and reduce debt. |
| 11/2/2017 | CRMZ News Service | Stock Drops 13% After Cumulus Delays Debt Repayment |
| Cumulus Media | Inc. and its subsidiary a | are downgraded to 'SD' on missed interest payment. |
| 11/3/2017 | CRMZ News Service | Cumulus Media Inc updated S&P ratings available |
| Management co going concern. | oncluded that there was | substantial doubt about the Company's ability to continue as a |
| 11/10/2017 | CRMZ News Service | Cumulus Moving Toward Possible Chapter 11 Filing |
| · · · · · · · · · · · · · · · · · · · | l the Company's Class A vember 22, 2017. | common stock and suspended its trading effective at the open of |
| 11/21/2017 | CRMZ News Service | CUMULUS MEDIA INC FILES (8-K) Disclosing Notice of Delisting or Failure to Satisfy a Continued Listing Rule or Standard; Transfer of Listing |
| | | eement, intended to reduce debt by over \$1B, Cumulus Media filed er Chapter 11 of the U.S. Bankruptcy Code. |
| 11/30/2017 | CRMZ News Service | Cumulus Media Files for Bankruptcy |



ABOUT THIS REPORT/CONTACT CREDITRISKMONITOR



CreditRiskMonitor is a financial risk analysis and news service that helps credit, supply chain and financial professionals stay ahead of and manage risk quickly, accurately and cost effectively. More than 35% of the Fortune 1000, plus over a thousand other large corporations worldwide, rely on our financial risk coverage of over 57,000 global public companies.

CreditRiskMonitor Bankruptcy Case Studies provide post-filing analyses of public company bankruptcies. Our case studies educate subscribers about methods they can apply to assess bankruptcy risk using CreditRiskMonitor's proprietary FRISK[®] score, robust financial database and timely news alerts.

Request a Personalized Demo and Risk Assessment

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Contact us at: 845.230.3000 creditriskmonitor.com/contact-us

