

HIGH RISK REPORT CUMULUS MEDIA INC.

May 11, 2017



CreditRiskMonitor's assessment of Cumulus Media Inc.'s ("Cumulus Media") "high risk" status has been determined by a combination of factors:

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MONTHLY AVERAGE FRISK® SCORE

CreditRiskMonitor's proprietary FRISK® score has Cumulus Media Inc. (NASDAQ:CMLS) at a 1, the highest probability of bankruptcy in the next 12 months.

Business Name	2016	2016	2016	2016	2016	2016	2016	2016	2016	2017	2017	2017	2017
	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR
<u>Cumulus Media Inc.</u>	1	1	1	1	1	1	1	1	1	1	1	1	1

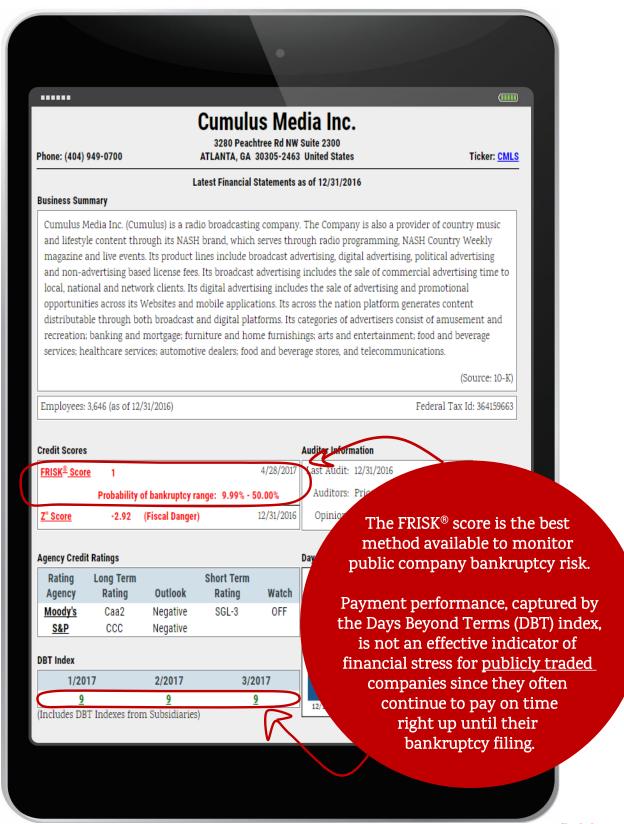
The FRISK® score is
96% accurate in predicting
the risk of corporate
failure/bankruptcy over
a 12-month horizon.
All FRISK® scores are
recalculated every night
for each subsequent
12-month period.

	FRISK®	-	uptcy within 12 mont		
		From	То		
Best	10	0.00%	0.12%		
	9	0.12%	0.27%		
	8	0.27%	0.34%		
	7	0.34%	0.55%		
	6	0.55%	0.87%		
	5	0.87%	1.40%		
	4	1.40%	2.10%		
	3	2.10%	4.00%		
	2	4.00%	9.99%		
Worst	1	9.99%	50.00%		

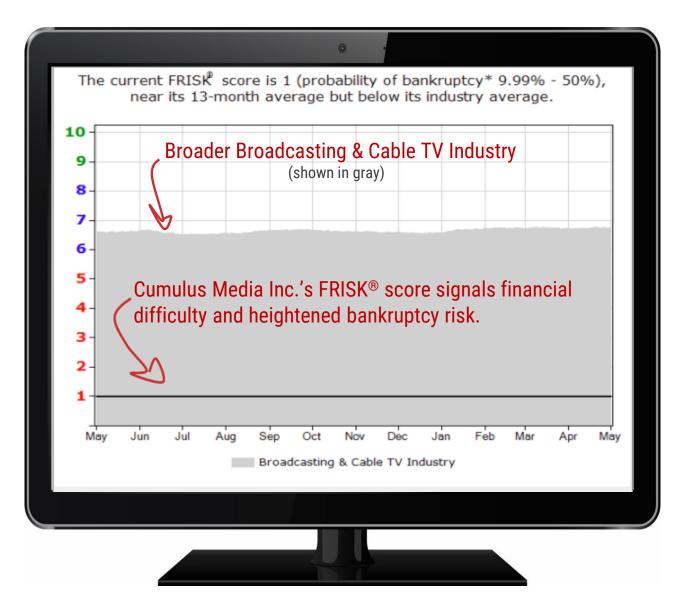
While the percentage risk of bankruptcy varies at each FRISK® score level, 96% of all public companies that eventually go bankrupt enter the FRISK® "red zone" prior to their bankruptcy. A FRISK® score of 5 or less is an important warning sign.

The FRISK® financial risk score shows that Cumulus is facing significant financial distress.

COMPANY REPORT DETAIL



FRISK® DEEP DIVE



The FRISK® score relative to the broader Broadcasting & Cable TV industry raises a red flag and signals **immediate attention is required.**

Crowdsourcing has enhanced the FRISK® score's accuracy since this new factor was added to the score. The types of inquiries our subscribers (including credit and purchasing managers at over 35% of the Fortune 1000) made about Cumulus Media on our service helps signal heightened risk.

ADJUSTED PRICE VOLATILITY



One of the inputs of the FRISK® score is a company's stock price volatility, adjusted for dividends, over the course of a year. Incorporating this information allows us to capture the "wisdom of markets" on a daily basis. This ensures our subscribers are getting the most up to date view of the risks they face since stocks tend to be more liquid and faster moving than bond prices and ratings.



PEER ANALYSIS

Cumulus Media						
demonstrates bottom						CreditRiskMonitor
						can drill down to sho
quartile ranking in key						
performance and					a	ranking of a compan
debt ratios (shown in	Ranking	Number				competitors, which
	Within	Of			Peer Gro	can help provide
red) vs. its Radio up: 373	Peer	Peers	Company Value		Median	alternate suppliers
Broadcasting Stations	Group	Ranked	Value	Low	Median	
industry peers	110	124	-2.92	-651.31	1.94	or new customers
asands of U.S. Dollars)	9	_	299,541.00		116,538.00	
Gross Margin % Of Sales	36	111	61.52	-97.14		100.45
Gross Margin % Of Sales TTM	37	117	62.52	-16.34		101.22
SG&A % Of Sales SG&A % Of Sales TTM	90 94		43.07 46.07	1.76 3.15		9,839.94 18,264.19
SG&A % OT Sales I I M Operating Margin % Of Sales	128	122 132		-9,739.94		18,264.19 152 Company Name
Operating Margin % Of Sales TTM	120	133		-24,812.61	10.29	APN News and Media Limited
EBITDA Margin Of Sales	79	81	-180.57			2 Beasley Broadcast Group Inc
EBITDA Margin Of Sales TTM	90	95		-4,042.47	_	
Net Profit Margin % Of Sales	127	132		-11,756.04	5.00	4 Egyptian Satellite Co SAE
Net Profit Margin % Of Sales - TTM	123	133		-21,624.87	3.86	5 Emmis Communications Corporation
Pre-tax Income % Of Sales	127	132	-198.55	-11,756.04		
Effective Tax Rate	48	<u>130</u>	8.59	-1,131.82		6 <u>Liberated Syndication Inc</u>
Depreciation % Of Prop/Plant/Equipment	108	<u>121</u>	47.41	0.00		7 Newfoundland Capital Corporation Limited
Capital Expense % Of Prop/Plant/Equipment	38	102	15.60	0.01	19.53	Scrupo Media Capital SGPS SA
Interest Coverage	74		-15.57	-63.17	3.99	9,572.00 Broadcast Group Int, Inc
Interest Coverage TTM Liquidity ratios:	85	<u>90</u>	-2.25	-300.38	5.30	1,258.29 Company Name
Cash Ratio	20	123	1.30	0.00	0.34	
Quick Ratio	10	_	3.65	0.00		TAEGU BROADCASTING CORP
Current Ratio	9		4.36	0.02		2 NRJ Group SA
Efficiency ratios:						3 SBS Media Holdings
Accounts Receivable Turnover	67	127		0.69		4 Atresmedia Crprcn de Mds de Cmncn SA
Days Sales Outstanding	72	<u>132</u>	70.36	0.00		5 RTL Group S.A.
% of Inventory Financed by Vendors	N/A	<u>79</u>	N/A	0.00		6 <u>Transpacific Broadcast Group Int, Inc.</u>
% of Inventory Financed by Vendors TTM	N/A	<u>87</u>	N/A	0.00		Asian Television Network International
Inventory Turnover	N/A N/A	99 101	N/A N/A	-11.80 -2.30		17,25 12,116.00
Inventory Turnover TTM Days Sales in Inventory	N/A N/A	101 84	N/A N/A	-30.92		446.96
Inventory to Working Capital	N/A N/A	93		-50.92		22.1 Company Name
Accounts Payable Turnover	4	112		-0.12		2,77 TAEGU BROADCASTING CORP
Accounts Payable Turnover TTM	4		94.10	-0.09		2 ASAHI BROADCASTING CORPORATION
Leverage & debt coverage:						3 MCOT Public Company Limited
Total Debt to Equity Ratio	N/A	99		0.00		4 SBS Media Holdings
Debt to Tangible Equity Ratio	N/A			0.00		
Total Debt to Assets Ratio	109	116		0.00		5 Telegraaf Media Groep NV
Short-Term Debt % of Total Debt	N/A			0.00	27.73	
Short-Term Debt % of Working Capital	N/A			-3,636.35		1, 7 <u>Transpacific Broadcast Group Int, Inc.</u>
Liabilities to Net Worth Ratio	N/A	_		0.03		3,09 upo Clarin S.A.
Total Liabilities to Equity Ratio FTM - trailing 12 months	N/A Gree		N/A d in Upper Qu	0.03		89.93 ·····
N/A = Not Available			a in opper Qi he Middle Tw	ID.		
				- 4		-
	Red - Ranked in Lower Quartile of Peer Group Orange - Confidential					
			- Data is No			

QUARTERLY PERFORMANCE RATIOS

	•						
rating margin							
d net income					(111		
irn negative	D. 17						
Performance Ratios - Sequential Quarters (Thousands of U.S. Dollars)							
4 Ended	3 mos	3 mos	6 mos	3 mos	3 mos		
	12/31/2016	9/30/2016	6/30/2016	3/31/2016	12/31/2015		
Net Sales \$	\$299,541	\$286,136	\$555,723	n/a	\$308,825		
% change	4.68%	n/a	n/a	n/a	6.70%		
Gross Margin \$	\$184,287	\$170,788	\$358,545	n/a	\$199,054		
% change	7.90%	n/a	n/a	n/a	2.28%		
% of sales	61.52%	59.69%	64.52%	n/a	64.46%		
change as % of incremental sales	100.70%	n/a	n/a	n/a	22.92%		
SG&A \$	\$129,019	\$129,828	\$267,025	n/a	\$142,646		
% change	-0.62%	n/a	n/a	n/a	-6.36%		
% of sales	43.07%	45.37%	48.05%	n/a	46.19%		
change as % of incremental sales	-6.04%	n/a	n/a	n/a	-49.96%		
Operating margin \$	(\$560,568)	\$113,017	\$46,779	n/a	\$42,043		
% change	-596.00%	n/a	n/a	n/a	107.41%		
% of sales	-187.14%	39.50%	8.42%	n/a	13.61%		
change as % of incremental sales	-5,024.88%	n/a	n/a	n/a	3,143.09%		
EBITDA \$	(\$540,883)	\$135,856	\$93,561	n/a	\$69,170		
% change	-498.13%	n/a	n/a	n/a	112.77%		
% of sales	-180.57%	47.48%	16.84%	n/a	22.40%		
change as % of incremental sales Pre-tax income \$	-5,048.41%	n/a	n/a (601-047)	n/a	3,152.02%		
*	(\$594,736) -851.79%	\$79,109	(\$21,247)	n/a	\$8,081 101.34%		
% change % of sales	-198.55%	n/a 27.65%	n/a -3.82%	n/a	2.62%		
change as % of incremental sales	-5,026.82%	27.03% n/a	-3.02% n/a	n/a	3,152.68%		
Net income (loss) \$	(\$543,678)	\$46,321	(\$13,363)	n/a n/a	(\$4,599)		
% change	-1,273.72%	n/a	n/a	n/a	99.15%		
% of sales	-181.50%	16.19%	-2.40%	n/a	-1.49%		
change as % of incremental sales	-4,401.34%	n/a	n/a	n/a	2,773.32%		
Tax expense \$	(\$51,058)	\$32,788	(\$7,884)	n/a	2,770.02-0		
Effective tax rate	8.59%	41.45%	37.11%				
Depreciation expense \$	\$19,244	\$21,957	\$46,066				
% of sales	6.42%	7.67%	8.29%				
% of capital expenses	303.87%	418.87%	401.90%				
% of PP&E, net (annualized)	47.41%	53.60%	55.73%	F ₁	ree cash fl		
Capital expenditures \$	\$6,333	\$5,242	\$11,462		deteriorate		
% change	20.81%	n/a	n/a		actc1101 at		
% of PP&E, net (annualized)	15.60%	12.80%	13.87%				
% of working capital (annualized)	7.44%	7.14%	9.72%				
Interest coverage ratio	(15.57)	3.89	1.36	n _b .			
% change	-500.32%	n/a	n/a	n/a			
Free cash flow \$	(\$2,867)	\$2,027	\$13,548	\$29,024	(\$9,176)		
% change	-241.44%	n/a	n/a	416.30%	-117.81%		
Source:	10-K	10-Q	10-Q	10-Q	10-K		

QUARTERLY LEVERAGE RATIOS

Total debt
in relation to
tangible net
worth indicates
heightened
financial risk

Phone: (404) 949-0700

Stockholders' equity turns negative

Cumulus Media Inc

3280 Peachtree Rd NW Suite 2300 ATLANTA, GA 30305-2463 United States

Ticker: CMLS

Leverage Ratios - Sequential Quarters

(Thousands of U.S. Dollars)

	(111000				
Period Ended	12/31/2016	9/30/2016	6/30/2016	3/31/2016	12/31/2015
Total debt \$	\$2,384,157	\$2,410,083	\$2,407,665	\$2,405,279	\$2,402,901
% change	-1 08%	0.10%	0.10%	0.10%	-3.43%
Stockholders' equity \$	(\$491,738)	\$51,395	\$4,339	\$2,484	\$16,032
% change	-1,056.78%	1,084.49%	74.68%	-84.51%	-18.39%
Total debt to equity ratio	n/a	46.89	554.89	968.31	149.88
% change	n/a	-91.55%	-42.70%	546.05%	18.32%
Tangible net worth \$	(\$2,283,634)	(\$2,357,392)	(\$2,418,478)	(\$2,438,340)	(\$2,439,918)
% change	3.13%	2.53%	0.81%	0.06%	0.56%
Total assets \$	\$2,412,691	\$3,051,264	\$2,966,508	\$2,986,672	\$3,002,388
% change	-20.93%	2.86%	-0.68%	-0.52%	-3.88%
Total debt to assets ratio	0.99	0.79	0.81	0.81	0.80
% change	25.10%	-2.67%	0.78%	0.62%	0.46%
Tangible assets \$	\$620,795	\$642,477	\$543,691	\$545,848	\$546,438
% change	-3.37%	18.17%	-0.40%	-0.11%	-16.00%
Total liabilities \$	\$2,904,429	\$2,999,869	\$2,962,169	\$2,984,188	\$2,986,356
% change	-3.18%	1.27%	-0.74%	-0.07%	-3.79%
Total liabilities to equity ratio	n/a	58.37	682.68	1,201.36	186.27
% change	n/a	-91.45%	-43.17%	544.94%	17.88%
Source:	10-K	10-Q	10-Q	10-Q	10-K
	3/16/2017	11/8/2016	8/4/2016	5/5/2016	3/16/2017

Negative tangible net worth suggests that the company has exhausted all of its loanable collateral Download Data

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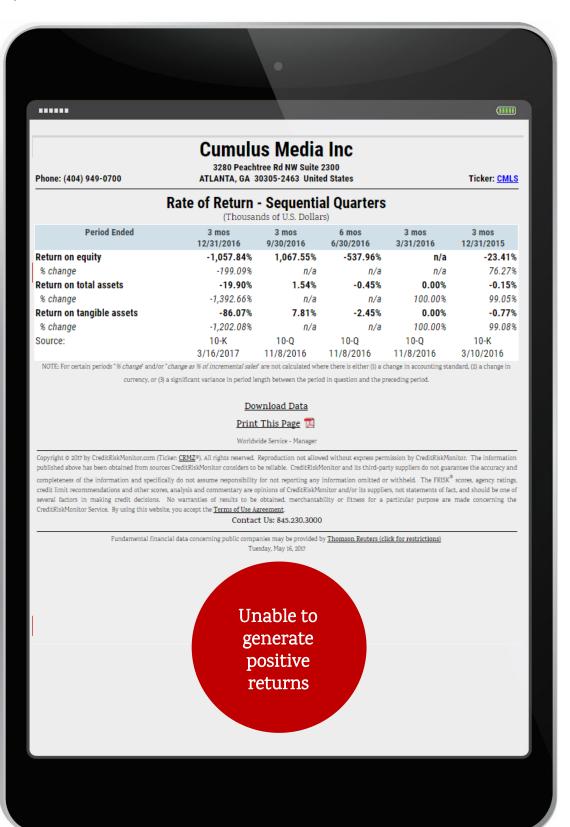
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Tuesday, May 16, 2017



QUARTERLY RATES OF RETURN



ABOUT THIS REPORT/CONTACT CREDITRISKMONITOR



CreditRiskMonitor has been researching public company credit since 1999 and counts over 35% of the Fortune 1000 as customers.

Its proprietary FRISK® score predicts bankruptcy risk over the coming 12-month period with 96% accuracy.

CreditRiskMonitor's High Risk Reports feature companies that are exhibiting a significantly high level of financial distress, as indicated by our proprietary FRISK® score. The ultimate goal of the High Risk Report series is two-part: provide an early warning for those doing business with an increasingly distressed company and inform of the many signals that should be examined when assessing financial risks.

Request a Personal Demo and Risk Assessment

Read more High Risk Reports, Bankruptcy Case Studies and other resources

Contact us at: 845.230.3000

https://www.creditriskmonitor.com/contact-us