

HIGH RISK REPORT GOGO INC.

March 5, 2019



CreditRiskMonitor's assessment of Gogo Inc.'s ("Gogo") "high risk" status has been determined by a combination of factors:

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MONTHLY AVERAGE FRISK® SCORE

CreditRiskMonitor's proprietary FRISK® score has Gogo Inc.'s (NASDAQ: GOGO) at a 1, the highest probability of bankruptcy in the next 12 months.

Business Name	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2019	2019	2019
	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR
Gogo Inc.	3	2	1	1	1	1	1	1	1	1	1	1	1

The FRISK® score is 96% accurate* in predicting the risk of corporate failure/bankruptcy over a 12-month horizon.

All FRISK® scores are recalculated every night for each subsequent 12-month period.

	FKISK	From	ptcy within 12 months
Best	10	0.00%	0.12%
77.77	9	0.12%	0.27%
	8	0.27%	0.34%
	7	0.34%	0.55%
	6	0.55%	0.87%
	5	0.87%	1.40%
	4	1.40%	2.10%
	3	2.10%	4.00%
	2	4.00%	9.99%
Worst	1	9.99%	50.00%

While the percentage risk of bankruptcy varies at each FRISK® score, 96% of public companies that eventually go bankrupt enter the FRISK® "red zone" prior to filing. A FRISK® score of 5 or less is an important warning sign.

^{*} FRISK® score accuracy of 96% is based on backtesting of U.S. public companies; results may vary by country.

THE FRISK® SCORE COMPONENTS

At the core of the CreditRiskMonitor process is our 96% accurate FRISK® score, which indicates a company's level of financial stress on a scale of 1 to 10, based on the probability of bankruptcy over a 12-month horizon. When available, the FRISK® score incorporates a number of powerful risk indicators including:

A "Merton" type model using stock market capitalization and volatility

Financial ratios, including those used in the Altman Z"-Score Model Bond agency ratings from Moody's, Fitch, DBRS, & Morningstar

Crowdsourced CreditRiskMonitor Usage Data

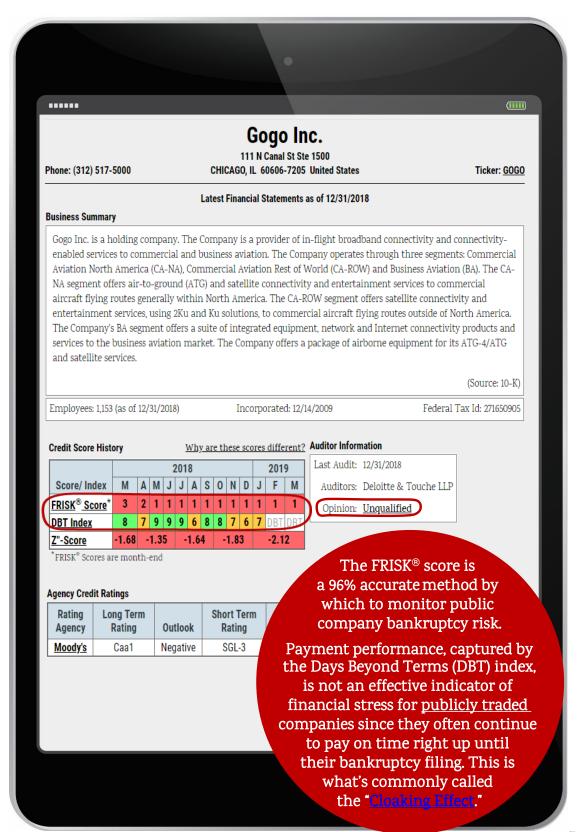
<u>Crowdsourcing</u> has enhanced the accuracy and timeliness of the FRISK® score. We collect and analyze data patterns from thousands of CreditRiskMonitor subscribers, including professionals from more than 35% of the Fortune 1000 and other large corporations worldwide.

The crowdsourcing advantage is even more powerful in our FRISK® score since many of the professionals who use our service are credit managers:

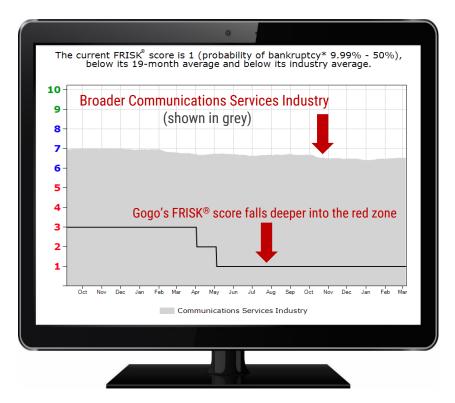
- Credit managers control one of the largest sources of working capital going into a company
- They are not held to the same "Fair Disclosure" restrictions that prevent nondisclosed information sharing on public companies
- Credit managers use a variety of non-public information sources such as their own company's management and sales representatives to be alerted to concerns in a public company's performance
- It is commonly known credit managers confidentially share information with other credit managers, thus collectively, their behavior helps to provide advanced insight to financial problems in public companies

Read more in Credit Research Foundation's quarterly journal article, "Assessing Public Company Financial Risk by Crowdsourcing the Research of Credit Professionals"

COMPANY REPORT DETAIL



FRISK® DEEP DIVE



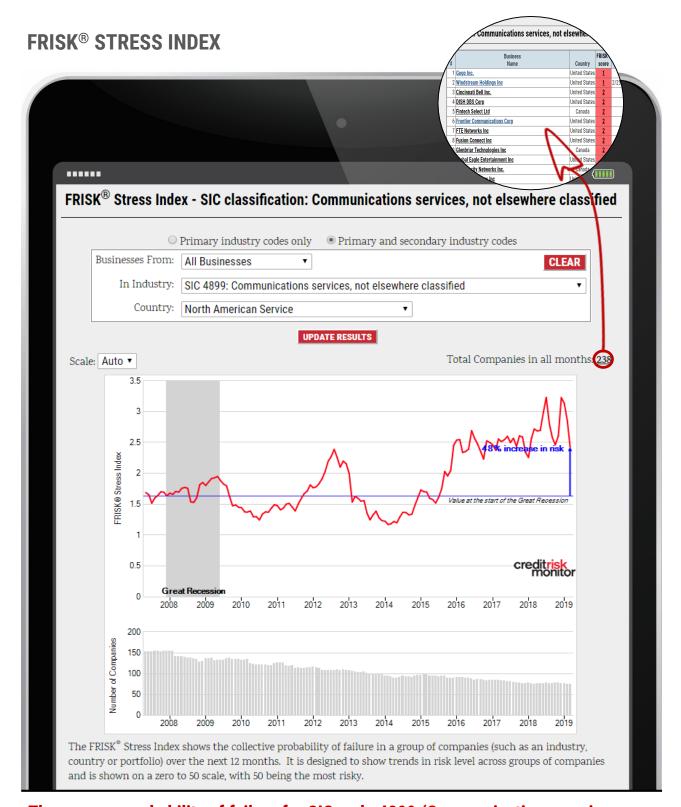
The FRISK® score relative to the broader Communications Services industry raises an additional red flag signaling heightened risk relative to peers, as well...

MAKING IMMEDIATE ATTENTION REQUIRED.

ADJUSTED MARKET CAP VOLATILITY



One of the inputs of the FRISK® score is a company's market cap volatility, adjusted for dividends, over the course of a year. Incorporating this information allows us to capture the "wisdom of markets" on a daily basis. This ensures our subscribers are getting the most up to date view of the risks they face since stocks tend to be more liquid and faster moving than bond prices and ratings.



The average probability of failure for SIC code 4899 (Communications services, not elsewhere classified) has increased 48% since 2007. Gogo Inc. is among the weakest names in the industry as evidenced by its FRISK® score of 1.

PEER ANALYSIS ON ALTERNATE SUPPLIERS AND CUSTOMERS



OUARTERLY PERFORMANCE RATIOS

Operating and net losses in each of the last five fiscal quarters

Poor interest coverage ratio & weak free cash flow relative to to debt.

Performance Ratios - Sequential Quarters

(Thousands of U.S. Dollars) 3 mos 3 mos 3 mos 3 mos 3 mos 12/31/2017 **Period Ended** 12/31/2018 9/30/2018 6/30/2018 3/31/2018 Net Sales \$ \$217,224 \$217,257 \$227,458 \$231,825 \$188,010 % change -0.02% -4.48% -1.88% 23.30% 8.76% Gross Margin \$ \$92,014 \$89,458 \$93,821 \$104,585 \$104,539 % change -1.93% 4.88% -14.46% 0.04% 16.55% 39.33% % of sales 42.36% 43.18% 45.11% 55.60% 98.08% change as % of incremental sales n/m n/m n/m 0.11% SG&A \$ \$36,649 \$38,823 \$36,560 \$41,060 \$40,273 % change -5.60% -10.96% 6.19% 1.95% -0.21% % of sales 16.87% 17.87% 16.07% 17.71% 21.42% change as % of incremental sales n/m 1.80% -0.56% n/m n/m (\$7,610) Operating margin \$ (\$29,344) (\$7.449)(\$14,427) (\$2,171) % change -285.60% -2.16% -243.11% 84.95% 18.95% % of sales -13.51% -3.50% -3.27%-0.94% -7.67% change as % of incremental sales 27.97% 22.29% n/m n/m n/m \$34,253 EBITDA \$ \$3,534 \$24,908 \$24,115 \$33,814 % change -85.81% 3.29% -29.60% 1.30% 90.02% 1.63% % of sales 11 46% 10.60% 14 78% 17.99% change as % of incremental sales n/m n/m n/m 1.00% 105.83% EBIT \$ (\$29,636) (\$7,682)(\$7,823)(\$1,666)(\$14,855)% change -285.79% -369.57% 88.78% 1.80% 17.61% % of sales -3.54% -3.44% -0.72% -13.64% -7.90% change as % of incremental sales 30.10% 20.97% n/mn/m n/m Pre-tax income \$ (\$37,136)(\$59,522) (\$37,522)(\$31,144)(\$44,080)% change -58.63% -1.04% -19.24% 29.35% 1.89% % of sales -27.40% -17.27% -16.33% -13.43% -23.45% change as % of incremental sales 29.52% n/m n/m n/m 5.62% Net income (loss) \$ (\$59.688)(\$37,717) (\$37.207)(\$27.419)(\$41,138) -58.25% -1.37% -35.70% % change 33.35% 9.15% % of sales -27.48% -17.36% -16.36% -11.83% -21.88% change as % of incremental sales n/m n/m n/m 31.31% 27.37% Tax expense \$ \$166 \$195 \$71 \$275 (\$5,942) Effective tax rate -0.19% -0.28% -0.52% -0.88% 13.48% Depreciation expense \$ \$27,470 \$26,490 \$24,738 \$28,319 \$40,269 10.88% % of sales 12.65% 12.19% 12.22% 21.42% 286.50% 47.11% % of capital expenses 378.84% 45.20% 61.02% % of PP&E, net (annualized) 21.58% 20.40% 18.62% 19.09% 25.36% Capital expenditures \$ \$7,251 \$9,246 \$52,508 \$62,658 \$65,992 % change -21.58% -82.39% -16.20% -5.05% -3.65% % of PP&E, net (annualized) 5.70% 7.12% 39.52% 42.24% 41.56% % of working capital (annualized) 9.89% 63.06% 79.24% 88.07% 12 11% Interest coverage ratio 0.11 0.81 0.79 1.12 1.12 73.62% % change 85.87% 2.95% -29.80% 0.10% Free cash flow \$ \$2,334 (\$72,113) (\$35,332) (\$108,863) (\$1,527) -104.10% % change 103.24% 67.54% -7,029.21% Source: 10-K 10-0 10-0 10-0 10-K

2/21/2019

11/6/2018

8/8/2018

5/4/2018

2/22/2018

QUARTERLY LEVERAGE RATIOS

Negative tangible net worth suggests that the company has exhausted all of its loanable collateral

Leverage Ratios - Sequential Quarters

Total debt to assets ratio affords creditors little degree of protection from loss

	(Thousands of	U.S. Dollars)			
Period Ended	12/31/2018	9/30/2018	6/30/2018	3/31/2018	12/31/2017
Total debt \$	\$1,025,745	\$1,019,644	\$1,014,197	\$1,008,710	\$1,002,657
% change	0.60%	0.54%	0.54%	0.60%	0.50%
Stockholders' equity \$	(\$268,761)	(\$261,281)	(\$228,212)	(\$191,336)	(\$191,564)
% change	-2.86%	-14.49%	-19.27%	0.12%	-23.17%
Tangible net worth \$	(\$352,252)	(\$345,411)	(\$311,290)	(\$275,834)	(\$278,697)
% change	-1.98%	-10.96%	-12.85%	1.03%	-12.92%
Total assets \$	\$1,265,096	\$1,248,462	\$1,304,308	\$1,300,142	\$1,403,175
% change	1.33%	-4.28%	0.32%	-7.34%	2.95%
Total debt to assets ratio	0.81	0.82	0.78	0.78	0.71
% change	-0.72%	5.03%	0.23%	8.56%	-2.38%
Tangible assets \$	\$1,181,605	\$1,164,332	\$1,221,230	\$1,215,644	\$1,316,042
% change	1.48%	-4.66%	0.46%	-7.63%	3.49%
Short-term debt \$	\$652	\$1,233	\$1,442	\$1,468	\$1,789
% change	-47.12%	-14.49%	-1.77%	-17.94%	-16.75%
Short-term debt % of total debt	0.06%	0.12%	0.14%	0.15%	0.18%
% change	-47.39%	-14.98%	-2.27%	-18.44%	-17.18%
Short-term debt % of working capital	0.23%	0.41%	0.46%	0.41%	0.65%
% change	-44.34%	-11.85%	12.73%	-36.23%	-2.85%
Total liabilities \$	\$1,533,857	\$1,509,743	\$1,532,520	\$1,491,478	\$1,594,739
% change	1.60%	-1.49%	2.75%	-6.48%	5.03%
Total debt to EBITDA ratio (annualized)	72.56	10.23	10.51	7.36	7.41
% change	609.03%	-2.66%	42.81%	-0.69%	-47.11%
Source: Total debt to	10-K	10-Q	10-Q	10-Q	10-K
EBITDA ratio	2/21/2019	11/6/2018	8/8/2018	5/4/2018	2/22/2018
(annualized) signals					

that the ability to meet financial obligations is in jeopardy

QUARTERLY LIQUIDITY RATIOS AND RATES OF RETURN

Year-Over-Year cash balance declines 45% Liquidity Ratios - Sequential Quarters (Thousands of U.S. Dollars) **Period Ended** 12/31/2018 9/30/2018 6/30/2018 3/31/2018 12/31/2017 Current assets \$ \$585,526 \$579,635 \$618,343 \$628,830 \$592,897 % change 1.02% -6.26% -1.67% 6.06% 0.16% % of short-term debt 89,804.60% 47,010.14% 42,880.93% 42,835.83% 33,141.25% Current liabilities \$ \$299,687 \$278,748 \$308,199 \$272,837 \$316,278 % change 7.51% -9.56% 12.96% -13.74% 17.53% Working capital \$ \$285,839 \$300,887 \$310,144 \$355,993 \$276,619 % change -5.00% -2.98% -12.88% 28.69% -14.32% 32.90% % of sales (annualized) 34.62% 34.09% 38.39% 36.78% Cash \$ \$223,478 \$191,239 \$263,611 \$299,672 \$409,148 16.86% -0.42% % change -27.45% -12.03% -26.76% % of short-term debt 34,275.77% 15,510.06% 18,280.93% 20,413.62% 22,870.21% Cash ratio 0.75 0.69 0.86 1.10 1.29 % change 8.69% -19.78% -22.13% -15.09% -15.27% Quick assets \$ \$368,209 \$347,330 \$413,982 \$431,410 \$527,044 % change 6.01% -16.10% -4.04% -18.15% 0.79% % of short-term debt 56,473.77% 28,169.51% 28,708.88% 29,387.60% 29,460.26% Quick ratio 1.23 1.25 1.34 1.58 1.67 % change -1.40% -7.24% -15.05% -5.11% -14.24% **Current ratio** 1.95 2.08 2.01 2.30 1.87 22.95% % change -6.04% 3.64% -12.95% -14.78% Source: 10-K 10-Q 10-Q 10-Q 10-K 2/21/2019 11/6/2018 8/8/2018 5/4/2018 2/22/2018

Unable to generate any positive returns	Rate of Return	n - Sequent	-	s	
Period Ended	3 mos 12/31/2018	3 mos 9/30/2018	3 mos 6/30/2018	3 mos 3/31/2018	3 mos 12/31/2017
Return on total assets	-4.75%	-2.96%	-2.86%	-2.03%	-2.97%
% change	-60.72%	-3.42%	-40.85%	31.80%	13.28%
Return on tangible assets	-5.09%	-3.16%	-3.05%	-2.17%	-3.18%
% change	-60.92%	-3.55%	-40.98%	31.87%	13.70%
Source:	10-K 2/21/2019	10-Q 11/6/2018	10-Q 8/8/2018	10-Q 5/4/2018	10-K 2/22/2018

ANNUAL STATEMENT OF CASH FLOWS

Negative					
cash from		•			
operating					(IIII)
activities					
State	ment of Casl	n Flows - An lousands of U.S. Do		ardized	
Period Ended	12 mos 12/31/2018	12 mos 12/31/2017	12 mos 12/31/2016	12 mos 12/31/2015	12 mos 12/31/2014
		Restated 12/31/2018	Restated 12/31/2018	Restated 12/31/2017	
Cash Flows from Operating Act	tivities:				
Net income	(\$162,031)	(\$171,995)	(\$124,505)	(\$107,613)	(\$84,538)
Depreciation/depletion	133,617	145,490	105,642	87,036	64,451
Deferred taxes	(3,821)	(2,281)	839	827	828
Non-cash Items	50,901	50,810	58,909	35,067	16,378
Changes in working capital Total cash from operating	(100,977) (82,311)	38,232 60,256	24,103 64,988	89,539 104,856	31,853 28,972
activities	(02,311)	00,230	04,900	104,030	20,972
Cash Flows from Investing Act	ivities:				
Capital expenditures	(131,663)	(280,230)	(176,881)	(153,148)	(149,563)
Other investing cash flow items, total	173,469	122,835	(118,902)	(139,667)	(2,468)
Total cash from investing activities	41,806	(157,395)	(295,783)	(292,815)	(152,031)
Cash Flows from Financing Act					
Financing cash flow items	(8,054)	(3,630)	(321,606)	(161,357)	(1,500)
Issuance/retirement of stock, net	396	(227)	271	4,633	3,065
Issuance/retirement of debt, net	34,972	178,793	522,388	359,945	66,430
Total cash from financing activities	27,314	174,936	201,053	203,221	67,995
Foreign exchange effects	578	743	(522)	785	(42)
Net change in cash	(12,613)	78,540	(30,264)	16,047	(55,106)
Net cash-beginning balance	203,729	125,189	155,453	131,295	266,342
Net cash-ending balance	\$191,116	\$203,729	\$125,189	\$147,342	\$211,236
Supplemental Disclosures: Cash interest paid	\$101,489	\$86,359	\$27,535	\$38,677	\$29,736
Cash taxes paid,	\$401	\$103	\$27,335	\$446	\$414
supplemental	Ų- 1 01	\$100	\$300	Ç-140	V 4114
Auditor/Opinion:	Deloitte & Touche LLP Unqualified				
Source:	10-K 2/21/2019	10-K 2/21/2019	10-K 2/21/2019	10-K 2/22/2018	10-K 2/27/2015

ABOUT THIS REPORT/CONTACT CREDITRISKMONITOR



CreditRiskMonitor is a financial risk analysis and news service that helps credit, supply chain and financial professionals stay ahead of and manage risk quickly, accurately and cost effectively. More than 35% of the Fortune 1000, plus over a thousand other large corporations worldwide, rely on our financial risk coverage of over 58,000 global public companies.

CreditRiskMonitor's High Risk Reports feature companies that are exhibiting a significantly high level of financial distress, as indicated by our proprietary FRISK® score. The ultimate goal of the High Risk Report series is two-part: provide an early warning for those doing business with an increasingly distressed company and inform of the many signals that should be examined when assessing financial risks.

Request a Personalized Demo and Risk Assessment

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Contact us at: 845.230.3000 creditriskmonitor.com/contact-us