

HIGH RISK REPORT TITAN INTERNATIONAL, INC.

September 6, 2019



CreditRiskMonitor's assessment of Titan International, Inc.'s ("Titan") "high risk" status has been determined by a combination of factors:

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MONTHLY AVERAGE FRISK® SCORE

CreditRiskMonitor's proprietary FRISK® score signals that Titan International, Inc. (NYSE: TWI) has a 10 to 50 times greater risk of bankruptcy than the average public company.

		20							2019				
Business Name	S	0	N	D	J	F	M	A	M	J	J	A	S
Titan International, Inc.	3	3	3	2	2	2	2	3	1	1	1	1	1

The FRISK® score is 96% accurate* in predicting the risk of corporate failure/bankruptcy over a 12-month horizon.

All FRISK® scores are recalculated every night for each subsequent 12-month period.

	EDICK® P	robability of bankru	ptcy within 12 months
	IKISK	From	To
Best	10	0.00%	0.12%
	9	0.12%	0.27%
	8	0.27%	0.34%
	7	0.34%	0.55%
	6	0.55%	0.87%
	5	0.87%	1.40%
	4	1.40%	2.10%
	3	2.10%	4.00%
	2	4.00%	9.99%
Worst	1	9.99%	50.00%

While the percentage risk of bankruptcy varies at each FRISK® score, 96% of public companies that eventually go bankrupt enter the FRISK® "red zone" prior to filing. A FRISK® score of 5 or less is an important warning sign.

^{*} FRISK® score accuracy of 96% is based on backtesting of U.S. public companies; results may vary by country.

THE FRISK® SCORE COMPONENTS

At the core of the CreditRiskMonitor process is our 96% accurate FRISK® score, which indicates a company's level of financial stress on a scale of 1 to 10, based on the probability of bankruptcy over a 12-month horizon. When available, the FRISK® score incorporates a number of powerful risk indicators including:

A "Merton" type model using stock market capitalization and volatility Financial ratios, including those used in the Altman Z"-Score Model

Bond agency ratings from Moody's, Fitch, & DBRS

Crowdsourced CreditRiskMonitor Usage Data

<u>Crowdsourcing</u> has enhanced the accuracy and timeliness of the FRISK® score. We collect and analyze data patterns from thousands of CreditRiskMonitor subscribers, including professionals from more than 35% of the Fortune 1000 and other large corporations worldwide.

The crowdsourcing advantage is even more powerful in our FRISK® score since many of the professionals who use our service are credit managers:

- Credit managers control one of the largest sources of working capital going into a company
- They are not held to the same "Fair Disclosure" restrictions that prevent nondisclosed information sharing on public companies
- Credit managers use a variety of non-public information sources such as their own company's management and sales representatives to be alerted to concerns in a public company's performance
- It is commonly known credit managers confidentially share information with other credit managers, thus collectively, their behavior helps to provide advanced insight to financial problems in public companies

Read more in Credit Research Foundation's quarterly journal article, "Assessing Public Company Financial Risk by Crowdsourcing the Research of Credit Professionals"

COMPANY REPORT DETAIL

Titan International, Inc.

2701 SPRUCE ST QUINCY, IL 62301-3473 United States

Ticker: TWI

Latest Financial Statements as of 6/30/2019

Business Summary

Phone: (217) 228-6011

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Titan International, Inc. is a wheel, tire, and undercarriage industrial manufacturer and supplier. The Company's segments are agricultural, earthmoving/construction, and consumer. The Company produces a range of products to meet the specifications of original equipment manufacturers (OEMs) and aftermarket customers in the agricultural, earthmoving/construction, and consumer markets. Its agricultural products include rims, wheels, tires, and undercarriage systems and components manufactured for use on various agricultural equipment. Its earthmoving/construction products include rims, wheels, tires, and undercarriage systems and components for various types of off-the-road (OTR) earthmoving, mining, military, construction, and forestry equipment. The Company's consumer products include, but are not limited to, bias truck tires in Latin America and light truck tires in Russia, as well as products for all-terrain vehicles (ATVs), turf, and golf cart applications.

(Source: 10-K)

Employees: 6,300 (as of 12/31/2018)

Incorporated: 3/24/2015

Federal Tax Id: 363228472

Credit Score History

Why are these scores different? FRISK® Score Analysis

		2018			2019									
	Score/ Index	S	0	N	D	J	F	M	Α	M	J	J	Α	S
1	FRISK® Score*	3	3	3	2	2	2	2	3	1	1	1	1	1
V	DBT Index	9	9	9	9	9	9	9	9	9	9	9	DBT	DBT
	Z"-Score	2.58		2.7 [°]	1		2.6	3		2.38	3		2.3	3

*FRISK® Scores are month<u>-end</u>

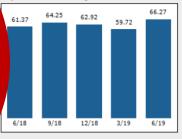
The FRISK® score is a 96% accurate method by which to monitor public company bankruptcy risk.

Payment performance, captured by the Days Beyond Terms (DBT) index, which is very similar to D&B's PAYDEX® score, is not an effective indicator of financial stress for <u>publicly traded</u> companies since they often continue to pay on time right up until their bankruptcy filing. This is what's commonly called the "Cloaking Effect."

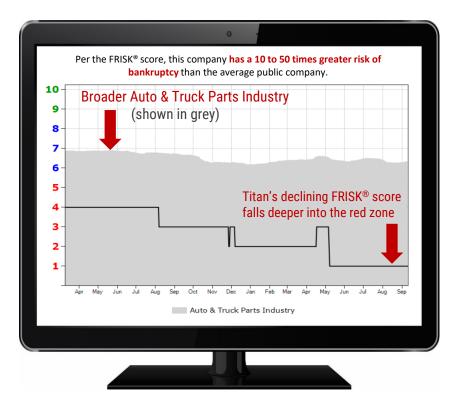
Probability of bankruptcy within 12 months is 10% to 50%

- Trade payments are prompt, "cloaking" the
 rick
- Bonds are rated as non-investment grade ("iunk").
- Market Capitalization has declined by 67% over the last 12 months.
- Total Liabilities are 7 times larger than Market Capitalization.

Days Sales Outstanding



FRISK® DEEP DIVE



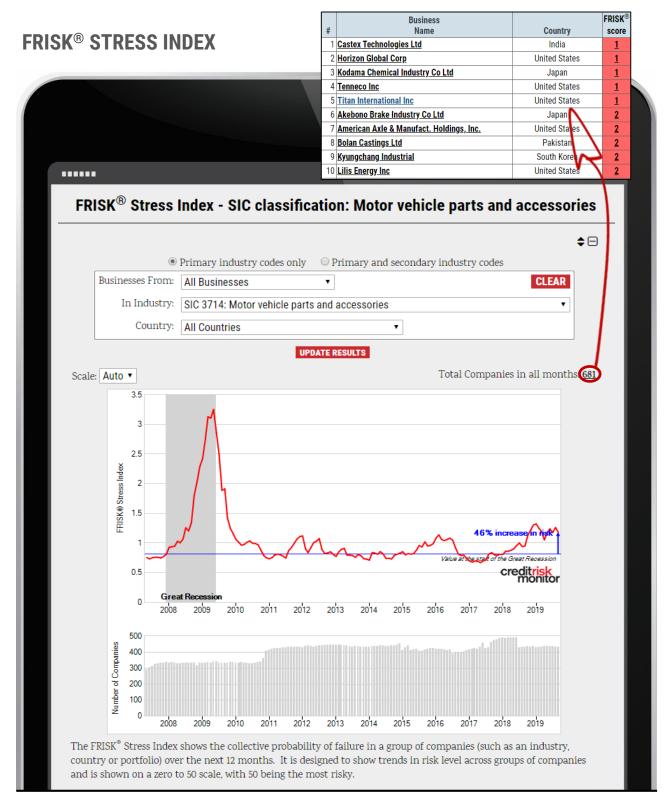
The FRISK® score relative to the broader Auto & Truck Parts industry raises an additional red flag signaling heightened risk relative to peers, as well...

MAKING IMMEDIATE ATTENTION REQUIRED.

ADJUSTED MARKET CAP VOLATILITY



One of the inputs of the FRISK® score is a company's market cap volatility, adjusted for dividends, over the course of a year. Incorporating this information allows us to capture the "wisdom of markets" on a daily basis. This ensures our subscribers are getting the most up to date view of the risks they face since stocks tend to be more liquid and faster moving than bond prices and ratings.



The average probability of failure for SIC code 3714 (Motor vehicle parts and accessories) has increased 46% since 2007. Titan is among the weakest names in the industry as evidenced by its FRISK® score of 1.

PEER ANALYSIS ON ALTERNATE SUPPLIERS AND CUSTOMERS



Titan demonstrates bottom quartile ranking in key financial ratios (shown in red) versus its industry peers.

QUARTERLY PERFORMANCE RATIOS

Operating & net income decline and turn negative Declining interest coverage ratio: negative free cash flow

Performance Ratios - Sequential Quarters

Performs		s - Sequent s of U.S. Dollarsj	t ial Quarters >		
Period Ended	3 mos 6/30/2019	3 mos 3/31/2019	3 mos 12/31/2018	3 mos 9/30/2018	3 mos 6/30/2018
Net Sales \$	\$390,597	\$410,374	\$363,403	\$384,719	\$428,904
% change	-4.82%	12.93%	-5.54%	-10.30%	0.83%
Gross Margin \$	\$35,860	\$42,658	\$34,480	\$41,123	\$55,678
% change	-15.94%	23.72%	-16.15%	-26.14%	-2.14%
% of sales	9.18%	10.39%	9.49%	10.69%	12.98%
change as % of incremental sales	n/m	17.41%	n/m	n/m	-34.64%
SG&A\$	\$35,746	\$35,905	\$32,481	\$33,709	\$33,960
% change	-0.44%	10.54%	-3.64%	-0.74%	-1.96%
% of sales	9.15%	8.75%	8.94%	8.76%	7.92%
change as % of incremental sales	n/m	7.29%	n/m	n/m	-19.28%
Operating margin \$	(\$2,430)	\$4,136	(\$925)	\$4,823	\$18,964
% change	-158.75%	547.14%	-119.18%	<i>-74.57</i> %	-2.16%
% of sales	-0.62%	1.01%	-0.25%	1.25%	4.42%
change as % of incremental sales	n/m	10.77%	n/m	n/m	-11.87%
EBITDA \$	\$11,500	\$18,590	\$13,537	\$24,008	\$34,687
% change	-38.14%	37.33%	-43.61%	-30.79%	-14.83%
% of sales	2.94%	4.53%	3.73%	6.24%	8.09%
change as % of incremental sales	n/m	10.76%	n/m	n/m	-171.55%
EBIT \$	(\$1,636)	\$3,917	(\$686)	\$10,788	\$19,842
% change	-141 <u>.</u> 77%	670.99%	-106.36%	-45.63%	-21.88%
% of sales	-0.42%	0.95%	-0.19%	2.80%	4.63%
change as % of incremental sales	n/m	9.80%	n/m	n/m	-157.78%
Pre-tax income \$	(\$9,895)	\$2,922	(\$11,053)	\$5,519	\$10,159
% change	-438.64%	126.44%	-300.27%	-45.67%	-33.09%
% of sales	-2.53%	0.71%	-3.04%	1.43%	2.37%
change as % of incremental sales	n/m	29.75%	n/m	n/m	-142.62%
Net income (loss) \$	(\$6,424)	\$1,977	(\$12,291)	\$2,295	\$8,436
% change	-424.94%	116.08%	-635.56%	-72.80%	-52.20%
% of sales	-1.64%	0.48%	-3.38%	0.60%	1.97%
change as % of incremental sales	n/m	30.38%	n/m	n/m	-261.53%
Tax expense \$	(\$3,218)	\$1,915	\$3,024	\$2,841	\$1,683
Effective tax rate Depreciation expense \$	32.52%	65.54%	-27.36%	51.48%	16.57%
% of sales	\$12,536 3.21%	\$14,173 3.45%	\$13,723 3.78%	\$12,720	\$14,245
% of capital expenses	3.21% 172.39%	3.45% 3.49.93%	3.78% 109.77%	3.31% 157.39%	3.32% 134.27%
% of PP&E, net (annualized)	12.49%	14.40%	14.26%	13.08%	14.06%
Capital expenditures \$	\$7,272	\$9,453	\$12,502	\$8,082	\$10,609
% change	-23.07%	-24.39%	54.69%	-23.82%	35.89%
% of PP&E, net (annualized)	-23.07% 7.25%	-24.39% 9.61%	12.99%	-23.62% 8.31%	10.47%
% of working capital (annualized)	7.35%	9.42%	12.09%	7.59%	9.80%
Interest coverage ratio	1.39	2.34	1.31	3.16	3.58
% change	-40.84%	79.46%	-58.69%	-11.77%	-10.14%
Free cash flow \$	(\$1,654)	(\$25,072)	(\$15,972)	(\$10,861)	(\$4,853)
% change	93.40%	-56.97%	-47.06%	-123.80%	88.84%
Source:	10-Q	10-Q	10-K	10-Q	10-Q
	8/1/2019	5/3/2019	3/7/2019	11/2/2018	8/1/2019

QUARTERLY LEVERAGE RATIOS

Total liabilities to tangible net worth & total debt to annualized **EBITDA** ratios indicate heightened Leverage Ratios - Sequential Quarters risk (Thousands of U.S. Dollars) **Period Ended** 12/31/2018 6/30/2019 3/31/2019 9/30/2018 6/30/2018 Total debt 8 8517.711 8499.735 8461.457 8461.276 \$461.971 % change 3.60% 8.30% 0.04% -0.15% -0.17% Stockholders' equity \$ 8297.958 \$288,091 \$289,671 \$270,097 \$288,643 % change 7.25% -10.27% -0.55%-6.43%-3.13% Total debt to equity ratio 1.80 1.73 1.71 1.60 1.55 % change 4.16% 0.98% 6.91% 3.07% 11.25% Tangible net worth \$ \$277,295 \$278,342 \$250,450 \$276,204 \$284,635 % change -0.38%7.70% -6.43% -2.96% -10.36% Total debt to tangible net worth 1.87 1.80 1.79 1.67 1.62 3.99% 2.90% % change 0.55% 6.91% 11.36% Total assets \$ \$1,269,528 \$1,310,370 \$1,325,256 \$1,251,256 \$1,274,080 % change -4.21% 5.91% -1 79% -2.77% -3 15% Total debt to assets ratio 0.41 0.38 0.37 0.36 0.35 % change 8.14% 2.25% 1.88% 2.67% 3.10% Tangible assets \$ \$1,258,732 \$1,313,927 \$1,239,609 \$1,261,641 \$1,297,047 -4.20% % change 6.00% -1.75% -2.73% -3.10% Short-term debt \$ 852,358 872,323 866,973 \$51,885 \$50,257 % change 7.99% 29.08% 3.24% -4.01% -5.10% Short-term debt % of total debt 13.97% 13.40% 11.24% 10.90% 11.33% % change 4.24% 19.19% 3.20% -3.87% -4.93% Short-term debt % of working capital 18.38% 11.88% 12.21% 16.82% 12.83% 9.26% -2.68% -3.17% % change 31.08% 7.97% Total liabilities \$ \$981,159 \$981,437 \$1,035,585 8985,437 \$1,012,412 -5.23% -0.43% -0.84% % change 5.55% -2.66% Total liabilities to equity ratio 3.58 3.63 3.41 3.41 3.40 -4.71% -1.59% 6.40% 0.48% 10.50% Total liabilities to tangible net worth ratio 3.54 3.72 3.80 3.57 3.56 -2.00% 6.40% 0.31% 10.62% % change -4.87% Total debt to EBITDA ratio (annualized) 11.25 6.72 8.52 4.80 3.33 % change 67.47% -21.14% 77.42% 44.26% 17.21% Source: 10-0 10-Q 10-K 10-Q 10-0 8/1/2019 5/3/2019 3/7/2019 11/2/2018 8/3/2018

QUARTERLY LIQUIDITY RATIOS AND RATES OF RETURN

Declining working capital					
Capital	Liquidity Ratio	os - Sequei usands of U.S. Do)		's	
Period Ended	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018
Current assets \$	\$786,213	\$837,473	\$779,481	\$804,675	\$836,252
% change	-6.12%	7.44%	-3.13%	-3.78%	-1.72%
% of short-term debt	1,087.09%	1,250.46%	1,502.32%	1,601.12%	1,597.18%
Current liabilities \$	\$392,622	\$439,244	\$375,068	\$381,738	\$407,456
% change	-10.61%	17.11%	-1.75%	-6.31%	-1.44%
Working capital \$	\$393,591	\$398,229	\$404,413	\$422,937	\$428,796
% change	-1.16%	-1.53%	-4.38%	-1.37%	-1.99%
% of sales (annualized)	25.19%	24.26%	27.82%	27.48%	24.99%
Cash \$	\$66,366	\$68,315	\$81,685	\$96,799	\$106,491
% change	-2.85%	-16.37%	-15.61%	-9.10%	-5.28%
% of short-term debt	91.76%	102.00%	157.43%	192.61%	203.39%
Cash ratio	0.17	0.16	0.22	0.25	0.26
% change	8.68%	-28.60%	-14.12%	-2.98%	-3.90%
Quick assets \$	\$338,372	\$363,648	\$323,517	\$356,153	\$388,891
% change	-6.95%	12.40%	-9.16%	-8.42%	-4.43%
% of short-term debt	467.86%	542.98%	623.53%	708.66%	742.75%
Quick ratio	0.86	0.83	0.86	0.93	0.95
% change	4.09%	-4.02%	-7.55%	-2.24%	-3.04%
Current ratio	2.00	1.91	2.08	2.11	2.05
% change	5.03%	-8.26%	-1.41%	2.70%	-0.29%
Source:	10-Q 8/1/2019	10-Q 5/3/2019	10-K 3/7/2019	10-Q 11/2/2018	10-Q 8/3/2018

nadequate					
rates of return	Rate of Return	- Sequentia nds of U.S. Dollar	•		
Period Ended	3 mos 6/30/2019	3 mos 3/31/2019	3 mos 12/31/2018	3 mos 9/30/2018	3 mos 6/30/2018
Return on equity	-2.22%	0.73%	-4.26%	0.77%	2.54%
% change	-402.96%	117.19%	-652.87%	-69.68%	-55.36%
Return on net tangible equity	-2.31%	0.76%	-4.45%	0.81%	2.66%
% change	-401.74%	117.19%	-651.90%	-69.65%	-55.62%
Return on total assets	-0.50%	0.15%	-0.97%	0.18%	0.63%
% change	-422.54%	115.77%	-648.09%	-71.97%	-52.56%
Return on tangible assets	-0.50%	0.15%	-0.98%	0.18%	0.64%
% change	-422.61%	115.75%	-647.83%	-71.98%	-52.60%
Source:	10-Q 8/1/2019	10-Q 5/3/2019	10-K 3/7/2019	10-Q 11/2/2018	10-Q 8/1/2019

YEAR-OVER-YEAR STATEMENT OF CASH FLOWS

Recent & cumulative negative cash from operating activities

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Statement of Cash Flows - Year-over-Year - Standardized - Year to Date

(Thousands of U.S. Dollars) 6 mos 6 mas 6 mos 6 mas 6 mos Period Ended 6/30/2019 6/30/2018 6/30/2017 6/30/2016 6/30/2015 Reclassified Reclassified 6/30/2019 6/30/2017 Cash Flows from Operating Activities: Net income. (\$5,670)\$24,444 (\$17,122)(\$16,132)\$3,220 Depreciation/depletion 27,809 30,175 29,486 30,615 36,604 Deferred taxes 156 287 600 1.324 (5,602)Non-cash Items (775)8,931 3.693 7.954 2,181 Changes in working capital (31,521)(93,764)(47,934)6,635 (28,561) Total cash from operating activities (10,001) (29,927)(30,553)29,672 7.842 Cash Flows from Investing Activities: Capital expenditures (16,725)(18,416)(18,050)(22,505)(15,152)Other investing cash flow items, total (39,765)41,038 1.294 884 2.708 Total cash from investing activities (56,490)(17,532)25,886 (16,756)(19,797)Cash Flows from Financing Activities: Financing cash flow items n/a n/a n/a n/a (538)Total cash dividends paid (599)(598)(538)(570)(540)Issuance/retirement of stock, net n/a n/a n/a 144 n/a Issuance/retirement of debt, net 50,640 15,551 (1.335)(8,689)4.722 Total cash from financing activities 3,790 50,041 14,953 (1,905)(9,229)Foreign exchange effects 1,131 (4,573)1,981 3,363 (5,802)Net change in cash (15,319) (37,079)(4,591)7,050 (13,967) Net cash-beginning balance 143,570 81.685 147,827 200,188 201,451 Net cash-ending balance \$66,366 \$106,491 \$143,236 \$207,238 \$187,484 Supplemental Disclosures: Cash interest paid \$20,063 \$16,416 \$15,801 \$17,916 \$16,510 Cash taxes paid, supplemental \$4,203 \$3,221 \$3,367 (\$884)\$5,025 Source: 10-0 10-0 10-0 10-0 10-0 8/3/2017 8/1/2019 8/1/2019 8/3/2017 7/29/2015

ABOUT THIS REPORT/CONTACT CREDITRISKMONITOR



CreditRiskMonitor is a financial risk analysis and news service that helps credit, supply chain and financial professionals stay ahead of and manage risk quickly, accurately and cost effectively. More than 35% of the Fortune 1000, plus over a thousand other large corporations worldwide, rely on our financial risk coverage of over 56,000 global public companies.

CreditRiskMonitor's High Risk Reports feature companies that are exhibiting a significantly high level of financial distress, as indicated by our proprietary FRISK® score. The ultimate goal of the High Risk Report series is two-part: provide an early warning for those doing business with an increasingly distressed company and inform of the many signals that should be examined when assessing financial risks.

Request a Personalized Demo and Risk Assessment

Read more Bankruptcy Case Studies, High Risk Reports and other resources

Contact us at: 845.230.3000 creditriskmonitor.com/contact-us