

# HIGH RISK REPORT ULTRA PETROLEUM CORP.

March 21, 2019



CreditRiskMonitor's assessment of Ultra Petroleum's ("Ultra") "high risk" status has been determined by a combination of factors:

Monthly Average FRISK <sup>®</sup> Score	_Page 2
The FRISK <sup>®</sup> Score Components	.3
Company Report Detail	4
FRISK® Deep Dive and Adjusted Market Cap Volatility	5
FRISK <sup>®</sup> Stress Index	
Peer Analysis on Alternate Suppliers and Customers	7
Quarterly Performance Ratios	.8
Quarterly Leverage Ratios	9
Quarterly Liquidity Ratios and Rates of Return	_10
About This Report/Contact CreditRiskMonitor	_11

## MONTHLY AVERAGE FRISK<sup>®</sup> SCORE

CreditRiskMonitor's proprietary FRISK<sup>®</sup> score has Ultra Petroleum Corp. (NASDAQ: UPL) at a <u>1</u>, the highest probability of bankruptcy in the next 12 months.

Business Name	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2019	2019	2019
Dusiness Name	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	MAR
Ultra Petroleum Corp.	2	1	1	1	1	1	1	1	1	1	1	1	1

The FRISK® score is 96% accurate\* in predicting the risk of corporate failure/bankruptcy over a 12-month horizon. All FRISK® scores are recalculated every night for each subsequent 12-month period.

	FRISK	-	ptcy within 12 months
		From	То
Best	10	0.00%	0.12%
	9	0.12%	0.27%
	8	0.27%	0.34%
	7	0.34%	0.55%
	6	0.55%	0.87%
	5	0.87%	1.40%
	4	1.40%	2.10%
	3	2.10%	4.00%
	2	4.00%	9.99%
Worst	1	9.99%	50.00%

While the percentage risk of bankruptcy varies at each FRISK<sup>®</sup> score, 96% of public companies that eventually go bankrupt enter the FRISK<sup>®</sup> "red zone" prior to filing. A FRISK<sup>®</sup> score of 5 or less is an important warning sign.

\* FRISK® score accuracy of 96% is based on backtesting of U.S. public companies; results may vary by country.



### THE FRISK<sup>®</sup> SCORE COMPONENTS

At the core of the CreditRiskMonitor process is our 96% accurate FRISK<sup>®</sup> score, which indicates a company's level of financial stress on a scale of 1 to 10, based on the probability of bankruptcy over a 12-month horizon. When available, the FRISK<sup>®</sup> score incorporates a number of powerful risk indicators including:



# Crowdsourced CreditRiskMonitor Usage Data

<u>Crowdsourcing</u> has enhanced the accuracy and timeliness of the FRISK<sup>®</sup> score. We collect and analyze data patterns from thousands of CreditRiskMonitor subscribers, including professionals from more than 35% of the Fortune 1000 and other large corporations worldwide.

# The crowdsourcing advantage is even more powerful in our FRISK<sup>®</sup> score since many of the professionals who use our service are credit managers:

- Credit managers control one of the largest sources of working capital going into a company
- They are not held to the same "Fair Disclosure" restrictions that prevent nondisclosed information sharing on public companies
- Credit managers use a variety of non-public information sources such as their own company's management and sales representatives to be alerted to concerns in a public company's performance
- It is commonly known credit managers confidentially share information with other credit managers, thus collectively, their behavior helps to provide advanced insight to financial problems in public companies

<u>Read more in Credit Research Foundation's quarterly journal article, "Assessing Public</u> <u>Company Financial Risk by Crowdsourcing the Research of Credit Professionals"</u>



### **COMPANY REPORT DETAIL**

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# Ultra Petroleum Corp.

116 Inverness Drive East Suite 400 ENGLEWOOD, CO 80112-5125 United States

Phone: (303) 708-9740

#### Emerged from Bankruptcy on 4/12/2017

#### Latest Financial Statements as of 12/31/2018

#### **Business Summary**

Ultra Petroleum Corp. (Ultra) is an oil and gas company. The Company is engaged in the development, production, operation, exploration and acquisition of oil and natural gas properties. Its principal business activities are developing its natural gas reserves in the Green River Basin of southwest Wyoming-the Pinedale and Jonah fields, its oil reserves in the Uinta Basin in northeast Utah and its natural gas reserves in the north-central Pennsylvania area of the Appalachian Basin. The Company conducts its operations in the United States, focused on the sands of the upper Cretaceous Lance Pool and Mesaverde Formations in the Pinedale and Jonah fields.

Da

(Source: 10-K)

Ticker: UPL

Employees: 151 (as of 12/31/2018) Incorporated: 11/14/1979

Federal Tax Id: 454916117



FRISK<sup>®</sup> Scores are month-end

#### Agency Credit Ratings

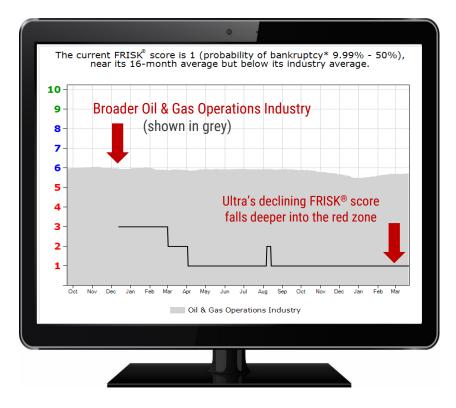
Rating Agency	Long Term Rating	Outlook	Short Term Rating	Wat
Moody's	WR	Withdrawn	WR	9
<u>Fitch</u>	B-	Negative (deteriorating trend)	NR	

The FRISK<sup>®</sup> score is a 96% accurate method by which to monitor public company bankruptcy risk.

Payment performance, captured by the Days Beyond Terms (DBT) index, is not an effective indicator of financial stress for <u>publicly traded</u> companies since they often continue to pay on time right up until their bankruptcy filing. This is what's commonly called the "Cloaking Effect."

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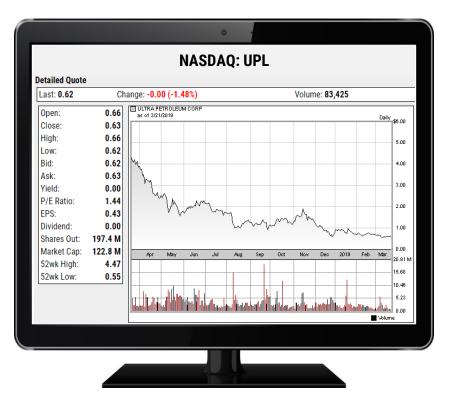
### FRISK<sup>®</sup> DEEP DIVE



The FRISK<sup>®</sup> score relative to the broader Oil & Gas Operations industry raises an additional red flag signaling heightened risk relative to peers, as well...

### MAKING IMMEDIATE ATTENTION REQUIRED.

### ADJUSTED MARKET CAP VOLATILITY

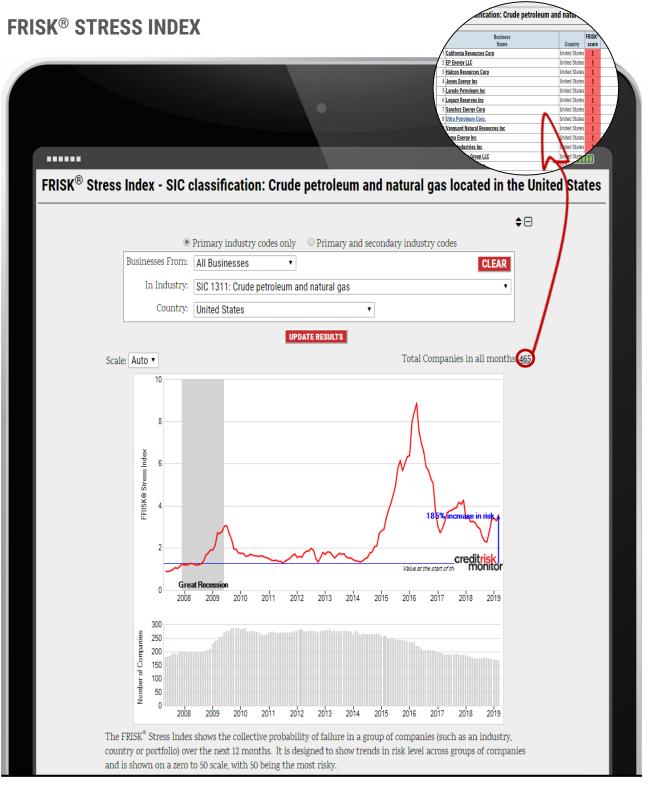


One of the inputs of the FRISK<sup>®</sup> score is a company's market cap volatility, adjusted for dividends, over the course of a year. Incorporating this information allows us to capture the "wisdom of markets" on a daily basis. This ensures our subscribers are getting the most up to date view of the risks they face since stocks tend to be more liquid and faster moving than bond prices and ratings.



| 5

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The average probability of failure for SIC code 1311(Crude petroleum and natural gas) has increased 185% since 2007. Ultra Petroleum Corp. is among the weakest names in the industry as evidenced by its FRISK<sup>®</sup> score of 1.



### PEER ANALYSIS ON ALTERNATE SUPPLIERS AND CUSTOMERS

tra Petroleum Corp. monstrates bottom quartile ranking					expand	eer Analysis s to provide of a compan
key financial ratios	)					tors, which c
hown in red) vs. its	DeerA	nelveie	_		help pr	ovide option
industry peers.	Peer A	naiysis		f	or alter	nate supplie
Year/Quarter: 2018.4					or nev	v customers.
Peer Group: SIC 131		troleum and	natural gas	<b>`</b>		
	[Calendar		ter: 2018.4]			
Businesses in Peer Group: 3432	Ranking Within Peer	Number Of Peers	Company		er Group Ra	
	Group Credit I	Ranked Ratings	Value	Low	Median	High
ZScore	354	<u>418</u>	-5.12	-18,947.51	1.75	1,023.56
Net Sales (Thousands of U.S. Dollars)	Performar 93	nce ratios: 205	273,210	0	215,287	111,200,000
Gross Margin % Of Sales	104	397	71.85	-20,125.54	47.01	102.68
Gross Margin % Of Sales TTM SG&A % Of Sales	130 57	404 401	66.46 3.21	-10,971.87 0.20	48.39	102.35
SG&A % Of Sales TTM	41	401	2.80	0.20	10	anking within Peer Group by: Cash Ratio
Operating Margin % Of Sales	41	434		-19,615.43		SIC: 1311   Calendar Year/Quarter: 2018.4
Operating Margin % Of Sales TTM EBITDA Margin Of Sales	50 28	440 310		-35,163.87 -18,208.47	1 Odyssey Energy Limits 2 Fitzrov River Corp Ltd	
EBITDA Margin Of Sales TTM	45	329		-33,999.53	2 entroy Rover Corp Ltd 3 <u>Metgasco Limited</u>	Australia F
Net Profit Margin % Of Sales	155	434		-25,154.31	5 Block sink2 Corp	Norway F Canada F Austrolio F
Net Profit Margin % Of Sales - TTM Pre-tax Income % Of Sales	164 177	<u>440</u> 434	9.55 14.53	-35,316.68	7 Res many Rescures	Australia F I <u>s INL</u> Australia F Iso Ol Shi Ce PSC Jordan F
Effective Tax Rate	98	434	0.00	-5,640.54	Porchester Minerals L	2 United States
Depreciation % Of Prop/Plant/Equipment	315	420	14.04	0.00	9. No Of & Gas	Carada Lad Carada
Capital Expense % Of Prop/Plant/Equipment	273 212	<u>372</u> 298	28.81	0.01	14.71 5.55	383.50
Interest Coverage Interest Coverage TTM	212	<u>298</u> 32	1.87	-57,232.80 -29,509.89	4.17	1,423.00
	Liquidit	y ratios:				
Cash Ratio	337 285	440	0.06	0.00	0.42	220.35
Quick Ratio Current Ratio	285		0.60	0.00	1.25	221.66 221.66
		y ratios:				
Accounts Receivable Turnover	158	438	9.30	0.00	7.9	REFECCIÓN Dans Crawa hur Dakt ta Aan
Days Sales Outstanding % of Inventory Financed by Vendors	180 96	<u>437</u> 201	39.24 196.85	0.00	1/	ng within Peer Group by: Debt to Asse [SIC: 1313] [Calendar Year/Quarter: 2018.4]
% of Inventory Financed by Vendors TTM	120	233	171.52	2.90	1 Camber Energy Inc	Company Name Country United States
Inventory Turnover	86	288	15.79	0.00	2 Evolution Petroleum 3 Magnus Energy Grou	
Inventory Turnover TTM Days Sales in Inventory	87 86	<u>296</u> 271	16.80 23.11	0.00	4 Niko Resources Ltd.	Canada Norway c. Urited States
Inventory to Working Capital	234	262	-0.36	-67.62	7 Paristan Population	<u>c.</u> United States           Ltd.         Pakistan           rd         Canada
Accounts Payable Turnover Accounts Payable Turnover TTM	78	346	9.21	0.00	o re the exy survey to iMetal Resources Inc oting plo	Canada Urited Kingdom
	105 everage & d		6.72 e:	0.00	And her	Australia Canada
Total Debt to Equity Ratio	N/A	350	N/A	0.00	0.51	570.75
Debt to Tangible Equity Ratio Total Debt to Assets Ratio	N/A		N/A	0.00	0.54	288.47
Short-Term Debt % of Total Debt	370 37		1.28 0.33	0.00	0.25	250.17 100.00
Short-Term Debt % of Working Capital	274		-13.93	-3,043.62	3.13	3,231.41
Liabilities to Net Worth Ratio	N/A		N/A	0.00	1.01	338.55
Total Liabilities to Equity Ratio TTM EBITDA Over Total Debt	N/A 216		N/A 0.26	0.00 -23.84	0.95	1,300.84 41.95
Net Debt Over TTM EBITDA	210		3.77	-10.16	1.56	46.42
				rtile of Peer		
				Quartiles of tile of Peer (		
TTM = trailing 12 months	Red		nge - Confid		Joup	
N/A = Not Available			Data is Not			

## **QUARTERLY PERFORMANCE RATIOS**

Q4 2018					
net income				Rec	urring
decreased 58%					tive free
vs. the same				cas	h flow
period last year					
	ance Ratios	- Sequent	ial Quarter	rs.	
		of U.S. Dollars)			
Period Ended	3 mos 12/31/2018	3 mos 9/30/2018	6 mos 6/30/2018	3 mos 3/31/2018	3 mos 12/31/2017
Net Sales \$	\$273,210	\$203,776	\$415,513	n/a	\$240,626
% change	34.07%	n/a	n/a	n/a	10.57%
Gross Margin \$	\$196,297	\$128,804	\$268,033	n/a	\$163,724
% change	52.40%	n/a	n/a	n/a	13.25%
% of sales	71.85%	63.21%	64.51%	n/a	68.04%
change as % of incremental sales	97.20%	n/a	n/a	n/a	83.28%
SG&A \$	\$8,772	\$1,482	\$14,751	n/a	\$5,240
% change	491.90%	n/a	n/a	n/a	-36.46%
% of sales	3.21%	0.73%	3.55%	n/a	2.18%
change as % of incremental sales Operating margin \$	10.50% \$141,438	n/a <b>\$74,974</b>	n/a \$151,000	n/a n/a	-13.08% \$106,815
% change	88.65%	<b>\$/4,9/4</b> n/a	\$151,000 n/a	n/a	180.99%
% of sales	51.77%	36.79%	36.34%	n/a	44.39%
change as % of incremental sales	95.72%	n/a	n/a	n/a	1,038.06%
EBITDA \$	\$197,993	\$128,421	\$257,018	n/a	\$159,673
% change	54.17%	n/a	v207,010 n/a	n/a	281.31%
% of sales	72.47%	63.02%	61.86%	n/a	66.36%
change as % of incremental sales	100.20%	n/a	n/a	n/a	1,077.36%
EBIT \$	\$145,692	\$78,749	\$154,736	n/a	\$109,244
% change	85.01%	n/a	n/a	n/a	184.58%
% of sales	53.33%	38.64%	37.24%	n/a	45.40%
change as % of incremental sales	96.41%	n/a	n/a	n/a	1,036.75%
Pre-tax income \$	\$39,705	\$18,563	\$27,381	n/a	\$89,119
% change	113.89%	n/a	n/a	n/a	126.63%
% of sales	14.53%	9.11%	6.59%	n/a	37.04%
change as % of incremental sales	30.45%	n/a	n/a	n/a	1,842.71%
Net income (loss) \$	\$39,705	-	\$26,939	n/a	\$95,529
% change	113.89%	n/a	n/a	n/a	129.15%
% of sales	14.53%	9.11%	6.48%	n/a	39.70%
change as % of incremental sales	30.45%	n/a	n/a	n/a	1,840.64%
Tax expense \$ Effective tax rate	<b>\$0</b> 0.00%	<b>\$0</b> 0.00%	\$442	n/a	(\$6,410) -7.19%
Depreciation expense \$		\$49,672	1.61%	n/a	
% of sales	\$52,301 19.14%	24.38%	\$102,282 24.62%	n/a n/a	\$50,429 20.96%
% of capital expenses	58.96%	24.38% 54.48%	40.37%	n/a	20.90%
% of PP&E, net (annualized)	14.04%	13.39%	14.00%	n/a	15.18%
Capital expenditures \$	\$88,699	\$91,175	\$253,355	\$135,696	\$171,777
% change	-2.72%	n/a	n/a	-21.00%	5.29%
% of PP&E, net (annualized)	23.81%	24.58%	34.67%	39.32%	51.69%
% of working capital (annualized)	-338.29%	-250.21%	-390.82%	-526.63%	-576.44%
<sup>20</sup> Of WOrking Capital (annualized)		2.13	2.02	n/a	4.39
Interest coverage ratio	1.87	2.15			
· · · · ·	<b>1.87</b> -12.45%	n/a	n/a	n/a	
Interest coverage ratio		n/a		n/a	1,146.78%
Interest coverage ratio % change	-12.45%	n/a	n/a	n/a	1,146.78% (\$255,293) -69.27%

3/8/2019 11/9/2018 11/9/2018 11/9/2018

| 8

2/28/2018

# **QUARTERLY LEVERAGE RATIOS**

Negative tangible net worth in each of the last 5 fiscal quarters			Total det to assets ra affords cred no degre of protecti from los				
Levera	<b>ge Ratios</b> - (Thousands	Sequential of U.S. Dollars)	Quarters				
Period Ended	12/31/2018	9/30/2018	6/30/2018	3/31/2018	12/31/2017		
Total debt \$	\$2,215,481	\$2,123,204	\$2,178,846	\$2,118,515	\$2,116,211		
% change	4.35%	-2.55%	2.85%	0.11%	-0.83%		
Stockholders' equity \$	(\$1,048,622)	(\$1,094,114)	(\$1,114,826)	(\$1,096,735)	(\$1,154,636)		
% change	4.16%	1.86%	-1.65%	5.01%	8.20%		
Tangible net worth \$	(\$1,048,622)	(\$1,094,114)	(\$1,114,826)	(\$1,096,735)	(\$1,154,636)		
% change	4.16%	1.86%	-1.65%	5.01%	8.20%		
Total assets \$	\$1,733,288	\$1,625,825	\$1,641,860	\$1,605,390	\$1,512,982		
% change	6.61%	-0.98%	2.27%	6.11%	-18.75%		
Total debt to assets ratio	1.28	1.31	1.33	1.32	1.40		
% change	-2.12%	-1.60%	0.57%	-5.66%	22.05%		
Tangible assets \$	\$1,733,288	\$1,625,825	\$1,641,860	\$1,605,390	\$1,512,982		
% change	6.61%	-0.98%	2.27%	6.11%	-18.75%		
Short-term debt \$	\$7,313	\$4,875	\$2,438	n/a	n/a		
% change	50.01%	99.96%	n/a	n/a	n/a		
Short-term debt % of total debt	0.33%	0.23%	0.11%	n/a	n/a		
% change	43.77%	105.18%	n/a	n/a	n/a		
Short-term debt % of working capital	-13.93%	-3.10%	-1.82%	n/a	n/a		
% change	-349.56%	-70.66%	n/a	n/a	n/a		
Total liabilities \$	\$2,781,910	\$2,719,939	\$2,756,686	\$2,702,125	\$2,667,618		
% change	2.28%	-1.33%	2.02%	1.29%	-14.50%		
Total debt to EBITDA ratio (annualized)	2.80	4.13	4.24	n/a	3.31		
% change	-32.32%	-2.49%	n/a	n/a	n/a		
Source: Total debt to	10-K	10-Q	10-Q	10-Q	10-K		
EBITDA ratio (annualized) signals	3/8/2019	11/9/2018	8/9/2018	5/10/2018	2/28/2018		
that the ability to meet financial obligations is in jeopardy							

# **QUARTERLY LIQUIDITY RATIOS AND RATES OF RETURN**

Negative working capital in each of the last 5 fiscal quarters	Liquidity Ratio	os - Sequen Isands of U.S. Doll		rat the of j	ish & current tios ranked in lower quarti peer group fo 3 successive quarters	n ile
Period Ended	12/31/2018	9/30/2018	6/30/2018	3/31/2018	12/31/2017	I.
Current assets \$	\$214,730	\$147,186	\$134,162	\$164,268	\$167,425	
% change	45.89%	9.71%	-18.33%	-1.89%	-68.40%	I.
% of short-term debt	2,936.28%	3,019.20%	5,502.95%	n/a	n/a	I.
Current liabilities \$	\$267,211	\$304,462	\$268,398	\$289,338	\$248,490	I.
% change	-12.24%	13.44%	-7.24%	16.44%	-63.84%	1
Working capital \$	(\$52,481)	(\$157,276)	(\$134,236)	(\$125,070)	(\$81,065)	
% change	66.63%	-17.16%	-7.33%	-54.28%	48.48%	T
% of sales (annualized)	-4.80%	-19.30%	-16.15%	n/a	-8.42%	I.
Cash \$	\$17,014	\$13,141	\$5,685	\$17,782	\$16,631	1
% change	29.47%	131.15%	-68.03%	6.92%	206.90%	1
% of short-term debt	232.65%	269.56%	233.18%	n/a	n/a	1
Cash ratio	0.06	0.04	0.02	0.06	0.07	1
% change	47.45%	103.77%	-65.53%	-8.07%	746.84%	1
Quick assets \$	\$161,404	\$103,753	\$90,673	\$108,023	\$119,734	1
% change	55.57%	14.43%	-16.06%	-9.78%	24.19%	
% of short-term debt	2,207.08%	2,128.27%	3,719.16%	n/a	n/a	
Quick ratio	0.60	0.34	0.34	0.37	0.48	
% change	77.23%	0.89%	-9.51%	-22.52%	243.41%	
Current ratio	0.80	0.48	0.50		0.67	
% change	66.24%	-3.30%	-11.94%	-15.75%	-12.61%	
Source:	10-К 3/8/2019	10-Q 11/9/2018	10-Q 8/9/2018	10-Q 5/10/2018	10-К 2/28/2018	

Ultra's rate of return signals neffective use of ssets to generate earnings	Rate of Return	• - Sequent ands of U.S. Dolla	· · · · · · · · · · · · · · · · · · ·	5	
Period Ended	3 mos 12/31/2018	3 mos 9/30/2018	6 mos 6/30/2018	3 mos 3/31/2018	3 mos 12/31/2017
Return on total assets	2.36%	1.14%	1.66%	0.00%	5.66%
% change	108.06%	n/a	n/a	-100.00%	131.30%
Return on tangible assets	2.36%	1.14%	1.66%	0.00%	5.66%
% change	108.06%	n/a	n/a	-100.00%	131.30%
Source:	10-К 3/8/2019	10-Q 11/9/2018	10-Q 11/9/2018	10-Q 11/9/2018	10-K 2/28/2018

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| 10

## **ABOUT THIS REPORT/CONTACT CREDITRISKMONITOR**



CreditRiskMonitor is a financial risk analysis and news service that helps credit, supply chain and financial professionals stay ahead of and manage risk quickly, accurately and cost effectively. More than 35% of the Fortune 1000, plus over a thousand other large corporations worldwide, rely on our financial risk coverage of over 56,000 global public companies.

CreditRiskMonitor's High Risk Reports feature companies that are exhibiting a significantly high level of financial distress, as indicated by our proprietary FRISK<sup>®</sup> score. The ultimate goal of the High Risk Report series is two-part: provide an early warning for those doing business with an increasingly distressed company and inform of the many signals that should be examined when assessing financial risks.

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