creditrisk monitor

HIGH RISK REPORT BASIC ENERGY SERVICES, INC.

January 30, 2020



CreditRiskMonitor's assessment of Basic Energy Services, Inc.'s ("Basic") "high risk" status has been determined by a combination of factors:

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MONTHLY AVERAGE FRISK[®] SCORE

CreditRiskMonitor's proprietary FRISK[®] score signals that Basic Energy Services, Inc. (OTC: BASX) has a 10 to 50 times greater risk of bankruptcy than the average public company.

		2019							2020				
Business Name	J	F	М	Α	М	J	J	Α	S	0	Ν	D	J
Basic Energy Services, Inc.	1	2	1	1	1	1	1	1	1	1	1	1	1

The FRISK[®] score is 96% accurate^{*} in predicting the risk of corporate failure/bankruptcy over a 12-month horizon. All FRISK[®] scores are recalculated every night for each subsequent 12-month period.

	BANKRUPTCY RISK RELATIVE TO THE HISTORICAL AVERAGE						
FRISK [®] Score	FROM	ТО					
10	0.00x	0.12x					
9	0.12x	0.27x					
8	0.27x	0.34x					
7	0.34x	0.55x					
6	0.55x	0.87x					
5	0.87x	1.40x					
¥ 4	1.40x	2.10x					
3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2.10x	4.00x					
[≝] 2	4.00x	9.99x					
1	9.99x	50.00x					

While the risk of bankruptcy varies at each FRISK[®] score, 96% of public companies that eventually go bankrupt enter the FRISK[®] "red zone" prior to filing. A FRISK[®] score of 5 or less is an important warning sign.

* FRISK® score accuracy of 96% is based on backtesting of U.S. public companies; results may vary by country.



THE FRISK[®] SCORE COMPONENTS

At the core of the CreditRiskMonitor process is our 96% accurate FRISK[®] score, which indicates a company's level of financial stress on a scale of 1 to 10, based on the probability of bankruptcy over a 12-month horizon. When available, the FRISK[®] score incorporates a number of powerful risk indicators including:



Crowdsourced CreditRiskMonitor Usage Data

<u>Crowdsourcing</u> has enhanced the accuracy and timeliness of the FRISK[®] score. We collect and analyze data patterns from thousands of CreditRiskMonitor subscribers, including professionals from more than 35% of the Fortune 1000 and other large corporations worldwide.

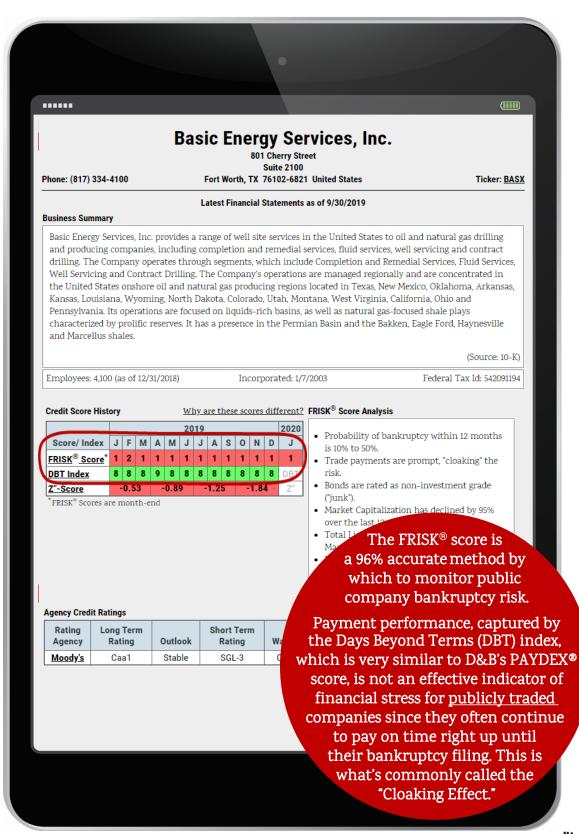
The crowdsourcing advantage is even more powerful in our FRISK[®] score since many of the professionals who use our service are credit managers:

- Credit managers control one of the largest sources of working capital going into a company
- They are not held to the same "Fair Disclosure" restrictions that prevent nondisclosed information sharing on public companies
- Credit managers use a variety of non-public information sources such as their own company's management and sales representatives to be alerted to concerns in a public company's performance
- It is commonly known credit managers confidentially share information with other credit managers, thus collectively, their behavior helps to provide advanced insight to financial problems in public companies

<u>Read more in Credit Research Foundation's quarterly journal article, "Assessing Public</u> <u>Company Financial Risk by Crowdsourcing the Research of Credit Professionals"</u>



COMPANY REPORT DETAIL

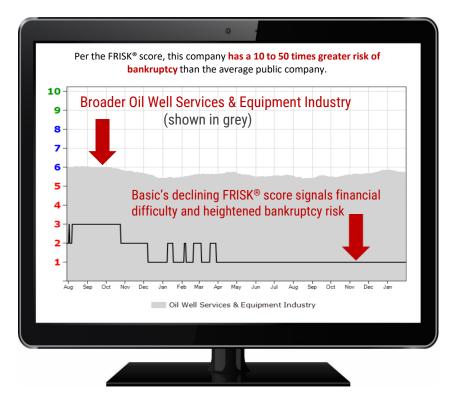


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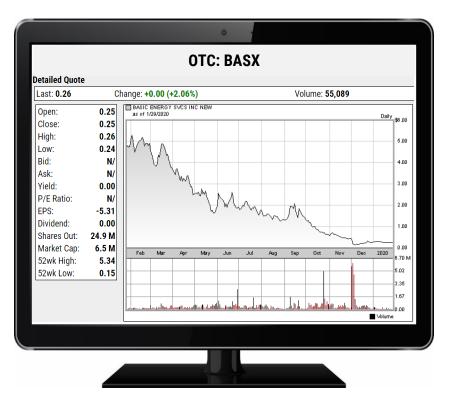
FRISK® DEEP DIVE



The FRISK[®] score relative to the broader Oil Well Services & Equipment industry raises an additional red flag signaling heightened risk relative to peers, as well...

MAKING IMMEDIATE ATTENTION REQUIRED.

ADJUSTED MARKET CAP VOLATILITY

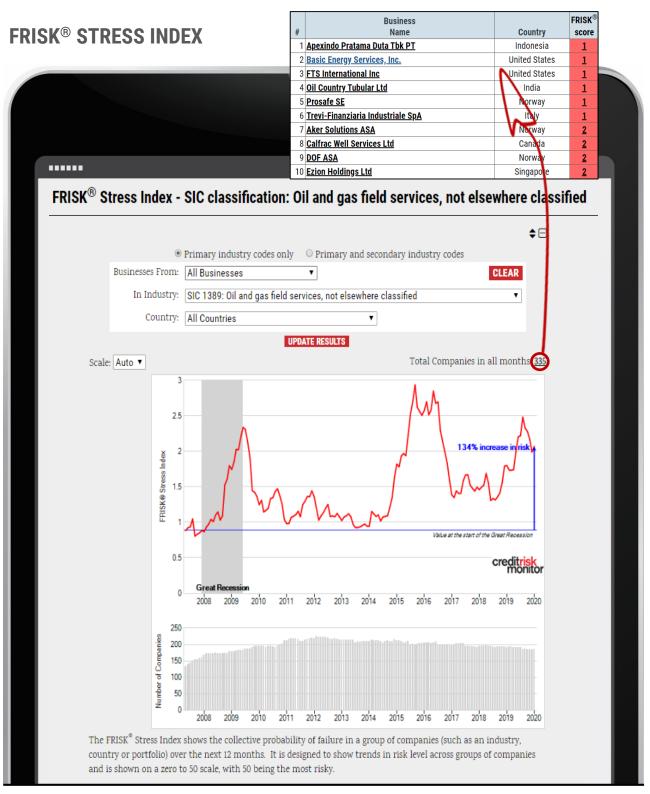


One of the inputs of the FRISK[®] score is a company's market cap volatility, adjusted for dividends, over the course of a year. Incorporating this information allows us to capture the "wisdom of markets" on a daily basis. This ensures our subscribers are getting the most up to date view of the risks they face since stocks tend to be more liquid and faster moving than bond prices and ratings.



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The average probability of failure for SIC code 1389 (Oil and gas field services, not elsewhere classified) has increased 134% since 2007. Basic is among the weakest names in the industry as evidenced by its FRISK[®] score of 1.



PEER ANALYSIS ON ALTERNATE SUPPLIERS AND CUSTOMERS

The Peer Analysis expands to provide a ranking of a company's competitors, which can help provide options for alternate suppliers or new customers

alysis: SIC classification: Oil and gas field services, not elsewhere classified[×]

						≑ 🕀
Calenda	ar Year/Qua	arter: 201	9.3 🔻			
Businesses in Peer Group: 1776	Ranking Within Peer Group	Of Peers Ranked	Company Value		Range Median	High
Z-Score	Credit R 337	atings 411	1.0	4 -17,262.80	1.95	323.19
	337 Performan		-1.84	4 -17,202.80	1.95	323.19
Net Sales (Thousands of U.S. Dollars)	67	144	178,365	- 0	140 506	86,592,000
Gross Margin % Of Sales	213	389	178,303	· · ·	140,390	80,392,000
Gross Margin % Of Sales TTM	201	393	Rank	C	ompany Na	me
SGA % Of Sales	270	395		1.010.111.0		
SGA % Of Sales TTM	269	405	1 50	aris Oilfield Infra	structure i	nc
Operating Margin % Of Sales	340	429	2 Mir	ach Energy Limit	ed	
Operating Margin % Of Sales TTM	322	432	\sim	••	<u></u>	
EBITDA Margin Of Sales	227	297	N3 Dri	<u>l-Quip, Inc.</u>		
EBITDA Margin Of Sales TTM	229	309			Cuwone	•
Net Profit Margin % Of Sales	336	429	4 <u>DIS</u>	tribuidora de Gas	<u>cuyana S</u>	4
Net Profit Margin % Of Sales TTM	316	432	5 Sa	udi Advanced Ind	ustries Cor	npany SJSC
Pre-tax Income % Of Sales	333	42/9	20.01	0,510.05	2.02	1,101.10
Effective Tax Rate	60	4/17	-5.47		11.34	822.13
Depreciation % Of Prop/Plant/Equipment	335	<u>\$80</u>	26.73		10.96	3,587.02
Capital Expense % Of Prop/Plant/Equipment	t 208	332	12.22		9.32	16,606.90
Interest Coverage	213	282	0.34		3.59	3,712.63
Interest Coverage TTM	220	301	0.47	7 -251.13	3.35	75,614.00
	Liquidity					
Cash Ratio	209	437	0.29	9 0.00	0.26	83.44
Ouick Ratio	189					
		414	Rank	C	ompany N	lame
Current Ratio	220	437			ompany N	lame
Current Ratio	220 Efficientcy	437 y ratios:		C prospetsgaz AO		lame
Current Ratio Accounts Receivable Turnover	220 Efficientcy 168	<u>437</u> y ratios: <u>418</u>	1 <u>Gi</u> p	orospetsgaz AO	<u>(P)</u>	lame
Current Ratio Accounts Receivable Turnover Days Sales Outstanding	220 Efficientcy 168 188	<u>437</u> y ratios: <u>418</u> <u>430</u>	1 <u>Gi</u> r 2 <u>Gi</u> r	prospetsgaz AO protyumennefte	<u>(P)</u> gaz PAO	lame
Current Ratio Accounts Receivable Turnover Days Sales Outstanding % of Inventory Financed by Vendors	220 Efficientcy 168 188 112	437 y ratios: 418 430 270	1 <u>Gi</u> r 2 <u>Gi</u> r	orospetsgaz AO	<u>(P)</u> gaz PAO	lame
Current Ratio Accounts Receivable Turnover Days Sales Outstanding % of Inventory Financed by Vendors % of Inventory Financed by Vendors TTM	220 Efficientcy 168 188 112 109	437 y ratios: 418 430 270 276	1 <u>Gi</u> r 2 <u>Gi</u> r 3 <u>VN</u>	prospetsgaz AO protyumennefte IIPIgazdobycha	<u>(P)</u> gaz PAO PAO (P)	ame
Current Ratio Accounts Receivable Turnover Days Sales Outstanding % of Inventory Financed by Vendors % of Inventory Financed by Vendors TTM Inventory Turnover	220 Efficientcy 168 188 112	437 y ratios: 418 430 270 276 369	1 <u>Gi</u> r 2 <u>Gi</u> r 3 <u>VN</u>	prospetsgaz AO protyumennefte	<u>(P)</u> gaz PAO PAO (P)	lame
Current Ratio Accounts Receivable Turnover Days Sales Outstanding % of Inventory Financed by Vendors % of Inventory Financed by Vendors TTM	220 Efficientcy 168 188 112 109 126	437 y ratios: 418 430 270 276	1 <u>Gi</u> p 2 <u>Gip</u> 3 <u>VN</u>	prospetsgaz AO protyumennefte IIPIgazdobycha d Trail Energy, L	<u>(P)</u> gaz PAO PAO (P) LC	
Current Ratio Accounts Receivable Turnover Days Sales Outstanding % of Inventory Financed by Vendors % of Inventory Financed by Vendors TTM Inventory Turnover Inventory Turnover TTM	220 Efficiente 168 188 112 109 126 129	437 y ratios: 418 430 270 276 369 371	1 <u>Gi</u> p 2 <u>Gip</u> 3 <u>VN</u>	prospetsgaz AO protyumennefte IIPIgazdobycha d Trail Energy, L ivneft' Megionn	<u>(P)</u> gaz PAO PAO (P) LC	
Current Ratio Accounts Receivable Turnover Days Sales Outstanding % of Inventory Financed by Vendors % of Inventory Financed by Vendors TTM Inventory Turnover Inventory Turnover TTM Days Sales in Inventory	220 Efficient 168 188 112 109 126 129 126	437 y ratios: 418 430 270 276 369 371 344	1 <u>Gir</u> 2 <u>Gir</u> 3 <u>VN</u> 7 <u>4 Re</u> 5 <u>Sla</u>	prospetsgaz AO protyumennefte IIPIgazdobycha d Trail Energy, L avneft' Megionn 2 - 10.00	<u>(P)</u> gaz PAO PAO (P) LC	
Current Ratio Accounts Receivable Turnover Days Sales Outstanding % of Inventory Financed by Vendors % of Inventory Financed by Vendors TTM Inventory Turnover Inventory Turnover TTM Days Sales in Inventory Inventory to Working Capital	220 Efficiento 168 188 112 109 126 129 126 172	437 y ratios: 418 430 270 276 369 371 344 363	1 <u>Gi</u> ţ 2 <u>Gi</u> ţ 3 <u>VN</u> 7 4 <u>Re</u> 5 <u>Sla</u>	prospetsgaz AO protyumennefte IIPIgazdobycha d Trail Energy, L wwneft' Megionn wwneft' Megionn -0.84	(<u>P)</u> gaz PAO PAO (P) LC eftegazge	ologiya OAO
Current Ratio Accounts Receivable Turnover Days Sales Outstanding % of Inventory Financed by Vendors % of Inventory Financed by Vendors TTM Inventory Turnover Inventory Turnover TTM Days Sales in Inventory Inventory to Working Capital Accounts Payable Turnover Accounts Payable Turnover TTM	220 Efficientcy 168 188 112 109 126 129 126 129 126 172 109	437 y ratios: 418 430 270 276 369 371 344 363 325 326 325 326 326 326 326 326 326 326 326 326 326	1 Gir 2 Gir 3 VN 74 Re 5 Sla 7.66 7.47	prospetsgaz AO protyumennefte IIPIgazdobycha d Trail Energy, L wwneft' Megionn wwneft' Megionn -0.84	(<u>P)</u> gaz PAO PAO (P) LC eftegazge 5.23	ologiya OAO 35.01 122.69
Current Ratio Accounts Receivable Turnover Days Sales Outstanding % of Inventory Financed by Vendors % of Inventory Financed by Vendors TTM Inventory Turnover Inventory Turnover TTM Days Sales in Inventory Inventory to Working Capital Accounts Payable Turnover Accounts Payable Turnover	220 Efficients 168 188 112 109 126 129 126 172 109 130 erage & del 344	437 y ratios: 418 430 270 276 369 371 344 363 325 326 326 bt covrag	1 Gir 2 Gir 3 VN 74 Re 5 Sla 7.66 7.47 re:	prospetsgaz AO protyumennefte IIPIgazdobycha d Trail Energy, L ivneft' Megionni 0.84 7 - 0.00 3 - 0.00	(<u>P)</u> gaz PAO PAO (P) LC eftegazge 5.23 5.73 0.60	ologiya OAO 35.01 122.69 193.31 100.67
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Current Ratio Accounts Receivable Turnover Days Sales Outstanding % of Inventory Financed by Vendors % of Inventory Financed by Vendors TTM Inventory Turnover Inventory Turnover TTM Days Sales in Inventory Inventory to Working Capital Accounts Payable Turnover Accounts Payable Turnover TTM Total Debt to Equity Ratio Debt to Tangible Equity Ratio Total Debt to Assets Ratio Short-Term Debt % of Total Debt Short-Term Debt % of Working Capital Liabilities to Net Worth Ratio Total Liabilities to Equity Ratio	220 Efficients 168 188 112 109 126 129 126 172 109 130 erage & de 344 310 329 84 164 164 331 365	437 y ratios: 418 430 270 276 369 371 344 363 327 336 bt coverage 574 352 319 387 387 395	1 Gir 2 Gir 3 VN 4 Re 5 Sla 5 Sla 7.66 7.47 7.67 7.47 7.66 7.47 7.67 7.66 7.47 7.47	prospetsgaz AO protyumennefte IIPIgazdobycha d Trail Energy, L avnefť Megionn 2 -10.08 5 -0.84 7 0.00 8 0.00 9 0.00 8 0.00 9 0.00 9 0.00 9 0.00 9 0.00 2 -2,106.39 1 0.00	(P) gaz PAO PAO (P) LC eftegazge eftegazge 5.23 5.73 0.60 0.65 0.29 24.61 4.53 1.12 1.04	ologiya 0A0 33.01 122.69 193.31 100.67 1,509.20 9.16 100.00 8,299.47 2,422.74 106.34
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Basic Energy Services, Inc. demonstrates bottom quartile ranking in key financial ratios (shown in red) versus its industry peers.

QUARTERLY PERFORMANCE RATIOS

Operating and net losses in each of the last five fiscal				Recurring poor interest coverage ratio; negative free cash flow		
quarters	nance Ratios	- Sequent	ial Quarte		1110w	
		of U.S. Dollars)				
	3 mos	3 mos	3 mos	3 mos	3 mos	
Period Ended	9/30/2019	6/30/2019	3/31/2019	12/31/2018	9/30/2018	
Net Sales \$	\$178,365	\$189,847	\$197,202 -14.39%	\$230,352 -6.49%	\$246,334	
% change Gross Margin \$	-6.05% \$39,899	-3.73% \$46,682	-14.39% \$45,360	-0.49% \$51,609	n/a \$55,935	
% change	-14.53%	2.91%	-12.11%	-7.73%	,933,933 n/a	
% of sales	22.37%	24.59%	23.00%	22.40%	22.71%	
change as % of incremental sales	n/m	n/m	n/m	n/m	n/a	
SG&A \$	\$32,125	\$34,803	\$35,522	\$35,477	\$39,599	
% change	-7.69%	-2.02%	0.13%	-10.41%	n/a	
% of sales	18.01%	18.33%	18.01%	15.40%	16.08%	
change as % of incremental sales	n/m	n/m	n/m	n/m	n/a	
Operating margin \$	(\$25,458)	(\$17,454)	(\$19,115)	(\$36,075)	(\$16,609)	
% change	-45.86%	8.69%	47.01%	-117.20%	n/a	
% of sales change as % of incremental sales	-14.27% n/m	-9.19% n/m	-9.69% n/m	-15.66% n/m	-6.74% n/a	
EBITDA \$	\$3,936	\$11,589	\$8,682	(\$3,722)	\$16,226	
% change	-66.04%	33.48%	333.26%	-122.94%	\$10,220 n/a	
% of sales	2.21%	6.10%	4.40%	-1.62%	6.59%	
change as % of incremental sales	n/m	n/m	n/m	n/m	n/a	
EBIT \$	(\$25,243)	(\$17,402)	(\$18,816)	(\$35,989)	(\$16,528)	
% change	-45.06%	7.51%	47.72%	-117.75%	n/a	
% of sales	-14.15%	-9.17%	-9.54%	-15.62%	-6.71%	
change as % of incremental sales	n/m	n/m	n/m	n/m	n/a	
Pre-tax income \$	(\$36,860)	(\$27,805)	(\$29,327)	(\$46,668)	(\$27,336)	
% change	-32.57%	5.19%	37.16%	-70.72%	n/a	
% of sales change as % of incremental sales	-20.67%	-14.65%	-14.87%	-20.26%	-11.10%	
Net income (loss) \$	n/m (\$38,877)	n/m (\$27,777)	n/m (\$27,476)	n/m (\$46,676)	n/a (\$27,336)	
% change	-39.96%	-1.10%	41.13%	-70,75%	(V27,000) n/a	
% of sales	-21.80%	-14.63%	-13.93%	-20.26%	-11.10%	
change as % of incremental sales	n/m	n/m	n/m	n/m	n/a	
Tax expense \$	\$2,017	(\$28)	(\$1,851)	\$8	\$0	
Effective tax rate	-5.47%	0.10%	6.31%	-0.02%	0.00%	
Depreciation expense \$	\$29,120	\$28,931	\$27,439	\$32,245	\$32,694	
% of sales	16.33%	15.24%	13.91%	14.00%	13.27%	
% of capital expenses	218.70%	199.88%	145.30%	160.26%	193.56%	
% of PP&E, net (annualized)	26.73%	25.46%	24.12%	28.21%	27.65%	
Capital expenditures \$	\$13,315	\$14,474	\$18,885	\$20,121	\$16,891	
% change % of PP&E, net (annualized)	-8.01% 12.22%	-23.36% 12.74%	-6.14% 16.60%	19.12% 17.60%	n/a 14.28%	
% of working capital (annualized)	86.75%	74.31%	76.40%	79.30%	70.44%	
Interest coverage ratio	0.34	1.10	0.81	(0.34)	1.49	
% change	-69.54%	36.50%	335.68%	-123.00%	n/a	
Free cash flow \$	\$3,947	(\$5,028)	(\$17,081)	(\$2,164)	\$14,367	
% change	178.50%	70.56%	-689.33%	-115.06%	n/a	
Source:	10-Q	10-Q	10-Q	10-K	10-Q	



QUARTERLY LEVERAGE RATIOS

Total debt					
in relation to					
tangible net worth					
has increased					
significantly,					
		_	_		
indicating Leverage	Ratios - Se	quential (Quarters		
heightened risk	(Thousands of U		•		
reriod Ended	9/30/2019	6/30/2019	3/31/2019	12/31/2018	9/30/2018
Total debt \$	\$336,138	\$340,951	\$344,823	\$349,740	\$317,738
% change	-1.41%	-1.12%	-1.41%	10.07%	-3.10%
Stockholders' equity \$	\$127,945	\$169,096	\$194,884	\$219,428	\$261,010
% change	-24.34%	-13.23%	-11.19%	-15.93%	-7.82%
Total debt to equity ratio	2.63	2.02	1.77	1.59	1.22
% change	30.30%	13.95%	11.01%	30.94%	5.11%
Tangible net worth \$	\$125,139	\$166,231	\$191,959	\$216,444	\$257,967
% change	-24.72%	-13.40%	-11.31%	-16.10%	-7.89%
Total debt to tangible net worth	2.69	2.05	1.80	1.62	1.23
% change	30.96%	14.18%	11.17%	31.18%	5.19%
Total assets \$	\$667,629	\$701,823	\$743,220	\$761,777	\$778,970
% change	-4.87%	-5.57%	-2.44%	-2.21%	-2.90%
Total debt to assets ratio	0.50	0.49	0.46	0.46	0.41
% change	3.64%	4.70%	1.07%	12.55%	-0.22%
Tangible assets \$	\$664,823	\$698,958	\$740,295	\$758,793	\$775,927
% change	-4.88%	-5.58%	-2.44%	-2.21%	-2.90%
Short-term debt \$	\$22,627	\$24,145	\$22,465	\$27,039	\$39,419
% change	-6.29%	7.48%	-16.92%	-31.41%	
Short-term debt % of total debt	6.73%	7.08%	6.51%	7.72	
% change	-4.95%	8.70%	-15.73%	-37	Total debt to
Short-term debt % of working capital	42.04%	35.01%	25.87%	2	EBITDA ratio
% change	20.10%	35.34%	6.09%		
Total liabilities \$	\$539,684	\$532,727	\$548,336	· · · · · · · · · · · · · · · · · · ·	als a worseni
% change	1.31%	-2.85%	1.10%		oility to pay o
Total liabilities to equity ratio	4.22	3.15	2.81		ompany debts
% change	33.89%	11.97%	13.84%	24.	
Total liabilities to tangible net worth ratio	4.31	3.20	2.86	2.5.	
% change	34.57%	12.19%	14.00%	24.79%	0.00%
Total debt to EBITDA ratio (annualized)	21.35	7.36	9.93	n/a	4.90
% change	190.28%	-25.93%	n/a	n/a	-55.12%
Source:	10-Q	10-Q	10-Q	10-K	10-Q
	11/1/2019	8/2/2019	5/9/2019	3/5/2019	11/5/2018

| 9

QUARTERLY LIQUIDITY RATIOS AND RATES OF RETURN

Declining working capital Liquidity Ratios - Sequential Quarters (Thousands of U.S. Dollars)								
Period Ended	9/30/2019	6/30/2019	3/31/2019	12/31/2018	9/30/2018			
Current assets \$	\$225,896	\$236,973	\$263,693	\$295,209	\$295,222			
% change	-4.67%	-10.13%	-10.68%	0.00%	-2.60%			
% of short-term debt	998.35%	981.46%	1,173.79%	1,091.79%	748.93%			
Current liabilities \$	\$172,079	\$168,004	\$176,848	\$184,311	\$203,128			
% change	2.43%	-5.00%	-4.05%	-9.26%	-0.11%			
Working capital \$	\$53,817	\$68,969	\$86,845	\$110,898	\$92,094			
% change	-21.97%	-20.58%	-21.69%	20.42%	-7.66%			
% of sales (annualized)	7.54%	9.08%	11.01%	12.04%	9.35%			
Cash \$	\$50,460	\$53,714	\$63,796	\$90,300	\$30,847			
% change	-6.06%	-15.80%	-29.35%	192.74%	0.53%			
% of short-term debt	223.01%	222.46%	283.98%	333.96%	78.25%			
Cash ratio	0.29	0.32	0.36	0.49	0.15			
% change	-8.29%	-11.37%	-26.37%	222.51%	0.66%			
Quick assets \$	\$174,115	\$188,931	\$204,065	\$235,067	\$187,012			
% change	-7.84%	-7.42%	-13.19%	25.70%	-3.58%			
% of short-term debt	769.50%	782.49%	908.37%	869.36%	474.42%			
Quick ratio	1.01	1.12	1.15	1.28	0.92			
% change	-10.03%	-2.54%	-9.53%	38.53%	-3.46%			
Current ratio	1.31	1.41	1.49	1.60	1.45			
% change	-6.93%	-5.41%	-6.91%	10.20%	-2.49%			
Source:	10-Q 11/1/2019	10-Q 8/2/2019	10-Q 5/9/2019	10-K 3/5/2019	10-Q 11/5/2018			

Unable to generate any positive returns

Rate of Return - Sequential Quarters

returns	(Thousa	nus or 0.5. Donai	(5)		
	3 mos	3 mos	3 mos	3 mos	3 mos
Period Ended	9/30/2019	6/30/2019	3/31/2019	12/31/2018	9/30/2018
Return on equity	-22.99%	-14.25%	-12.52%	-17.88%	-9.65%
% change	-61.31%	-13.83%	29.98%	-85.23%	n/a
Return on net tangible equity	-23.39%	-14.47%	-12.69%	-18.09%	-9.76%
% change	-61.62%	-13.99%	29.84%	-85.37%	n/a
Return on total assets	-5.68%	-3.84%	-3.65%	-6.06%	-3.46%
% change	-47.68%	-5.29%	39.74%	-75.23%	n/a
Return on tangible assets	-5.70%	-3.86%	-3.67%	-6.08%	-3.47%
% change	-47.71%	-5.30%	39.74%	-75.24%	n/a
Source:	10-Q	10-Q	10-Q	10-K	10-Q
	11/1/2019	8/2/2019	5/9/2019	3/5/2019	11/5/2018



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