# creditrisk monitor®

## HIGH RISK REPORT DESTINATION XL GROUP

10/27/2020

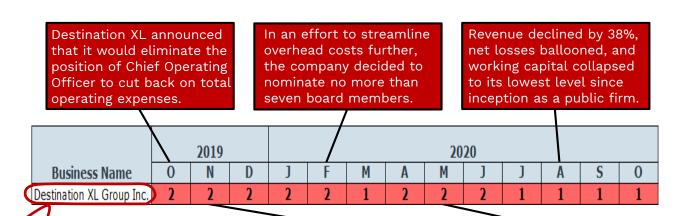


CreditRiskMonitor's assessment of Destination XL Group Inc. ("Destination XL") "high risk" status has been determined by a combination of factors:

Monthly Average FRISK® Score	Page 2
The FRISK® Score Components	3
Management Discussion and Analysis	4
Company Report Detail	5
FRISK® Deep Dive and Adjusted Market Cap Volatility	6
FRISK® Stress Index	7
Peer Analysis on Alternate Suppliers and Customers	8
Quarterly Performance Ratios	_9
Quarterly Leverage Ratios	_10
Quarterly Liquidity Ratios and Rates of Return	_11
Year over Year Statement of Cash Flows	_12
About This Report/Contact CreditRiskMonitor®	_13

#### MONTHLY AVERAGE FRISK® SCORE

CreditRiskMonitor's proprietary FRISK® score signals that Destination XL (NASDAQ: DXLG) has a 10 to 50 times greater risk of bankruptcy than the average public company.



The FRISK® score is 96% accurate\* in predicting the risk of corporate failure/bankruptcy over a 12-month horizon.
All FRISK® scores are recalculated every night for each subsequent 12-month period.

Q3 net sales slightly fell, whereas operating and net losses more than tripled compared to the previous year's period.

Management announced that it would have to close all of its U.S. retail locations due to the coronavirus pandemic.

#### FRISK® SCORE: PROBABILITY OF BANKRUPTCY WITHIN 12 MONTHS

	FRISK®	FROM	то
BEST	10	0.00%	0.12%
	9	0.12%	0.27%
	8	0.27%	0.34%
	7	0.34%	0.55%
	6	0.55%	0.87%
	5	0.87%	1.40%
	4	1.40%	2.10%
WORSI	3	2.10%	4.00%
M	2	4.00%	9.99%
	1	9.99%	50.00%

While the risk of bankruptcy varies at each FRISK® score, 96% of public companies that eventually go bankrupt enter the FRISK® "red zone" prior to filing. A FRISK® score of 5 or less is an important warning sign.

<sup>\*</sup> FRISK® score accuracy of 96% is based on backtesting of U.S. public companies; results may vary by country.

#### THE FRISK® SCORE COMPONENTS

At the core of the CreditRiskMonitor® process is our 96% accurate FRISK® score, which indicates a company's level of financial stress on a scale of 1 to 10, based on the probability of bankruptcy over a 12-month horizon. When available, the FRISK® score incorporates a number of powerful risk indicators including:

A "Merton" type model using stock market capitalization and volatility Financial ratios, including those used in the Altman Z"-Score Model

Bond agency ratings from Moody's, Fitch, & DBRS Morningstar

## Crowdsourced CreditRiskMonitor® Usage Data

<u>Crowdsourcing</u> has enhanced the accuracy and timeliness of the FRISK® score. We collect and analyze data patterns from thousands of CreditRiskMonitor® subscribers, including professionals from more than 35% of the Fortune 1000 and other large corporations worldwide.

The crowdsourcing advantage is even more powerful in our FRISK® score since many of the professionals who use our service are credit managers:

- Credit managers control one of the largest sources of working capital going into a company
- They are not held to the same "Fair Disclosure" restrictions that prevent non-disclosed information sharing on public companies
- Credit managers use a variety of non-public information sources such as their own company's management and sales representatives to be alerted to concerns in a public company's performance
- It is commonly known credit managers confidentially share information with other credit managers, thus collectively, their behavior helps to provide advanced insight to financial problems in public companies

Read more in Credit Research Foundation's quarterly journal article, "Assessing Public Company Financial Risk by Crowdsourcing the Research of Credit Professionals"

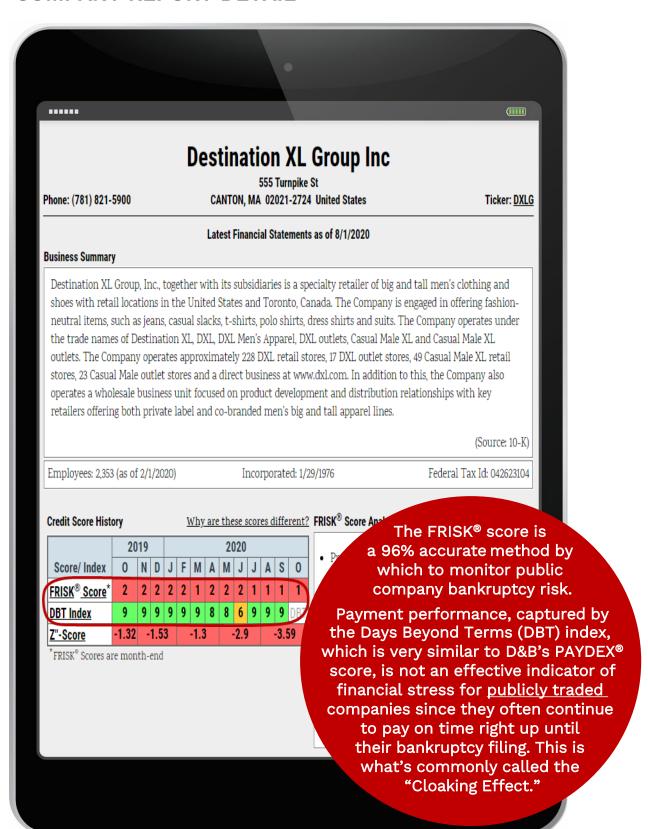
#### DO NOT MISS THIS - MANAGEMENT DISCUSSION AND ANALYSIS (MD&A)

Making misleading or fraudulent statements in an MD&A is <u>against the law</u> – and Sarbanes-Oxley subjects CEOs and CFOs to heavy fines or even <u>jail time</u> for doing so. A vital feature of the CreditRiskMonitor service is the ability to quickly access a Company's Management Discussion and Analysis (MD&A) history. Let it sink in: there are no two people in the world with better knowledge of a company's liquidity risk than the CEO and CFO. More than any credit manager. More than any trade group. And they're personally liable if they're lying.

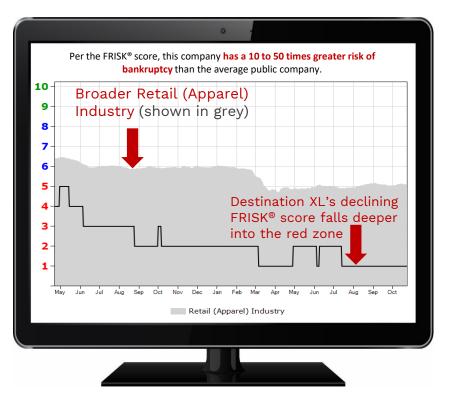
According to the Financial Accounting Standards Board (FASB), "MD&A should provide a balanced presentation that includes both positive and negative information about the topics discussed."



#### COMPANY REPORT DETAIL



#### FRISK® DEEP DIVE



The FRISK® score relative to the broader Retail (Apparel) industry raises an additional red flag signaling heightened risk relative to peers, as well...

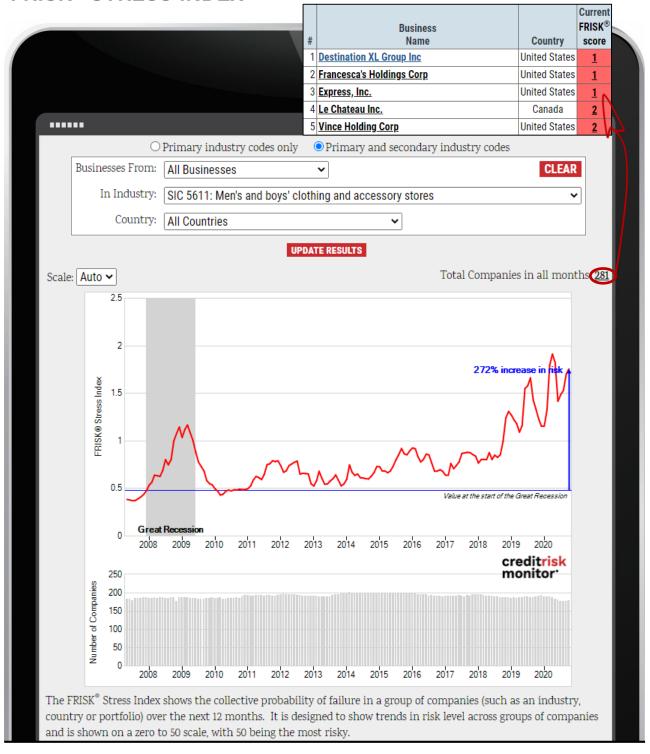
MAKING IMMEDIATE ATTENTION REQUIRED.

#### ADJUSTED MARKET CAP VOLATILITY



One of the inputs of the FRISK® score is a company's market cap volatility, adjusted for dividends, over the course of a year. Incorporating this information allows us to capture the "wisdom of markets" on a daily basis. This ensures our subscribers are getting the most up to date view of the risks they face since stocks tend to be more liquid and faster moving than bond prices and ratings.

#### FRISK® STRESS INDEX



The average probability of failure for SIC code 5611 (Men's and boys' clothing and accessory stores) has increased 272% since 2007.

Destination XL is among the weakest names in the industry as evidenced by its FRISK® score of 1.

#### PEER ANALYSIS ON ALTERNATE SUPPLIERS AND CUSTOMERS



Destination XL demonstrates bottom quartile ranking in key financial ratios (shown in red) versus its industry peers.

## **QUARTERLY PERFORMANCE RATIOS**

Operating and net margins are razor thin and collapse into losses

Interest
coverage ratio
deteriorates and
cumulative
negative free
cash flow

#### Performance Ratios - Sequential Quarters

Performan		<ul> <li>Sequent</li> <li>Dollars</li> </ul>	ial Quarter	cash	flow
	13 weeks	13 weeks	13 weeks	13 weeks	13 weeks
Period Ended	8/1/2020	5/2/2020	2/1/2020	11/2/2019	8/3/2019
Net Sales \$	\$76,442	\$57,227	\$131,239	\$106,581	\$123,245
% change	33.58%	-56.39%	23.14%	-13.52%	9.09%
Gross Margin \$	\$21,497	\$13,214	\$56,414	\$43,805	\$54,569
% change	62.68%	-76.58%	28.78%	-19.73%	10.43%
% of sales	28.12%	23.09%	42.99%	41.10%	44.28%
change as % of incremental sales	43.11%	n/m	51.14%	n/m	50.19%
SG&A \$	\$25,795	\$32,112	\$46,507	\$42,108	\$47,478
% change	-19.67%	-30.95%	10.45%	-11.31%	4.78%
% of sales	33.74%	56.11%	35.44%	39.51%	38.52%
change as % of incremental sales	-32.88%	n/m	17.84%	n/m	21.08%
Operating margin \$	(\$9,638)	(\$40,965)	\$3,332	(\$6,369)	\$881
% change	76.47%	-1,329.44%	152.32%	-822.93%	139.37%
% of sales	-12.61%	-71.58%	2.54%	-5.98%	0.71%
change as % of incremental sales	163.03%	n/m	39.34%	n/m	30.36%
EBITDA \$	(\$4,298)	(\$35,233)	\$9,018	(\$40)	\$7,091
% change	87.80%	-490.70%	22,645.00%	-100.56%	72.95%
% of sales	-5.62%	-61.57%	6.87%	-0.04%	5.75%
change as % of incremental sales	160.99%	n/m	36.73%	n/m	29.12%
EBIT \$	(\$9,638)	(\$40,965)	\$3,332	(\$6,369)	\$881
% change	76.47%	-1,329.44%	152.32%	-822.93%	139.37%
% of sales	-12.61%	-71.58%	2.54%	-5.98%	0.71%
change as % of incremental sales	163.03%	n/m	39.34%	n/m	30.36%
Pre-tax income \$	(\$10,690)	(\$41,706)	\$2,620	(\$7,239)	\$30
% change	74.37%	-1,691.83%	136.19%	-24,230.00%	100.97%
% of sales	-13.98%	-72.88%	2.00%	-6.79%	0.02%
change as % of incremental sales  Net income (loss) \$	161.42% (\$10,714)	n/m (\$41,726)	39.98% \$2,437	n/m (\$7.100)	30.49% \$38
% change	74.32%	-1,812.19%	133.89%	(\$ <b>7,190</b> ) -19,021.05%	101.23%
% of sales	-14.02%	-72.91%	1.86%	-6.75%	0.03%
change as % of incremental sales	161.39%	n/m	39.04%	n/m	30.36%
Tax expense \$	\$24	\$20	\$183	(\$49)	(\$8)
Effective tax rate	-0.22%	-0.05%	6.98%	0.68%	-26.67%
Depreciation expense \$	\$5,340	\$5,732	\$5,686	\$6,329	\$6,210
% of sales	6.99%	10.02%	4.33%	5.94%	5.04%
% of capital expenses	992.57%	360.50%	234.38%	187.47%	160.76%
% of PP&E, net (annualized)	9.34%	9.17%	8.36%	8.95%	8.49%
Capital expenditures \$	\$538	\$1,590	\$2,426	\$3,376	\$3,863
% change	-66.16%	-34.46%	-28.14%	-12.61%	3.45%
% of PP&E, net (annualized)	0.94%	2.54%	3.57%	4.77%	5.28%
% of working capital (annualized)	-7.29%	-37.16%	-84.97%	-93.45%	-110.89%
Interest coverage ratio	(4.09)	(47.55)	12.67	(0.05)	8.33
% change	91.41%	-475.41%	27.634.13%	-100.55%	75.59%
Free cash flow \$	\$7,277	(\$18,401)	\$27,781	(\$18,698)	\$13,550
% change	139.55%	-166.24%	248.58%	-237.99%	166.98%
Source:	10-Q	10-Q	10-K	10-Q	10-Q
	8/27/2020	6/4/2020	3/19/2020	11/22/2019	8/28/2019

## **QUARTERLY LEVERAGE RATIOS**

Total debt
increases as
management aims
to shore up
liquidity following
the impact from
the coronavirus

Total debt
would then
outstrip tangible
net worth as
impairments and
operating losses
erode equity

### Leverage Ratios - Sequential Quarters

(Thousands of U.S. Dollars)

Period Ended	8/1/2020	5/2/2020	2/1/2020	11/2/2019	8/3/2019
Total debt \$	\$81,386	\$94,359	\$54,114	\$82,984	\$64,236
% change	-13.75%	74.37%	-34.79%	29.19%	-18.73%
Stockholders' equity \$	\$7,385	\$17,506	\$58,423	\$56,739	\$62,419
% change	-57.81%	-70.04%	2.97%	-9.10%	1.28%
Total debt to equity ratio	11.02	5.39	0.93	1.46	1.03
% change	104.46%	481.96%	-36.67%	42.12%	-19.75%
Tangible net worth \$	\$6,235	\$16,356	\$57,273	\$55,589	\$61,269
% change	-61.88%	-71.44%	3.03%	-9.27%	1.31%
Total debt to tangible net worth	13.05	5.77	0.94	1.49	1.05
% change	126.26%	510.62%	-36.71%	42.39%	-19.77%
Total assets \$	\$344,380	\$378,305	\$390,917	\$425,040	\$423,724
% change	-8.97%	-3.23%	-8.03%	0.31%	-3.23%
Total debt to assets ratio	0.24	0.25	0.14	0.20	0.15
% change	-5.25%	80.20%	-29.10%	28.76%	-16.01%
Tangible assets \$	\$343,230	\$377,155	\$389,767	\$423,890	\$422,574
% change	-9.00%	-3.24%	-8.05%	0.31%	-3.24%
Short-term debt \$	\$66,545	\$79,532	\$39,301	\$68,185	\$49,451
% change	-16.33%	102.37%	-42.36%	37.88%	-23.05%
Short-term debt % of total debt	81.76%	84.29%	72.63%	82.17%	76.98%
% change	-2.99%	16.06%	-11.61%	6.73%	-5.32%
Short-term debt % of working capital	-212.47%	-286.86%	-604.35%	-417.34%	-393.62%
% change	25.93%	52.53%	-44.81%	-6.03%	6.25%
Total liabilities \$	\$336,995	\$360,799	\$332,494	\$368,301	\$361,305
% change	-6.60%	8.51%	-9.72%	1.94%	-3.97%
Total liabilities to equity ratio	45.63	20.61	5.69	6.49	5.79
% change	121.41%	262.14%	-12.32%	12.14%	-5.18%
Total liabilities to tangible net worth ratio	54.05	22.06	5.81	6.63	5.90
% change	145.020	279.98%	-12.38%	12.35%	-5.21%
Total debt to EBITDA ratio (annualized)			1.50	n/a	2.26
% change	High current		n/a	n/a	-53.01%
Source:	debt as a		0-K	10-Q	10-Q
	proporti	(2020	11/22/2019	8/28/2019	

debt as a proportion of the total outstanding can be indicative of potential funding issues

## QUARTERLY LIQUIDITY RATIOS AND RATES OF RETURN

Working capital deficit steepens	and qu				eak cash nd quick ratios
Period Ended	8/1/2020	5/2/2020	2/1/2020	11/2/2019	8/3/2019
Current assets \$	\$120,284	\$141,373	\$123,860	\$141,184	\$132,688
% change	-14.92%	14.14%	-12.27%	6.40%	-1.44%
% of short-term debt	180.76%	177.76%	315.16%	207.06%	268.32%
Current liabilities \$	\$151,603	\$169,098	\$130,363	\$157,522	\$145,251
% change	-10.35%	29.71%	-17.24%	8.45%	-3.12%
Working capital \$	(\$31,319)	(\$27,725)	(\$6,503)	(\$16,338)	(\$12,563)
% change	-12.96%	-326.34%	60.20%	-30.05%	17.92%
% of sales (annualized)	-10.24%	-12.11%	-1.24%	-3.83%	-2.55%
Cash \$	\$20,414	\$26,147	\$4,338	\$5,462	\$5,493
% change	-21.93%	502.74%	-20.58%	-0.56%	-19.02%
% of short-term debt	30.68%	32.88%	11.04%	8.01%	11.11%
Cash ratio	0.13	0.15	0.03	0.03	0.04
% change	-12.87%	364.26%	-4.03%	-8.20%	-16.37%
Quick assets \$	\$22,988	\$28,085	\$10,557	\$9,338	\$9,890
% change	-18.15%	166.03%	13.05%	-5.58%	-6.72%
% of short-term debt	34.55%	35.31%	26.86%	13.70%	20.00%
Quick ratio	0.15	0.17	0.08	0.06	0.07
% change	-8.73%	105.06%	36.59%	-12.92%	-3.68%
Current ratio	0.79	0.84	0.95	0.90	0.91
% change	-5.10%	-12.01%	6.00%	-1.88%	1.74%
Source:	10-Q	10-Q	10-K	10-Q	10-Q
	8/27/2020	6/4/2020	3/19/2020	11/22/2019	8/28/2019

nsufficient					
returns on equity and	Rate of Return -	Sequentia ds of U.S. Dollars			
assets Period Ended	13 weeks 8/1/2020	13 weeks 5/2/2020	13 weeks 2/1/2020	13 weeks 11/2/2019	13 weeks 8/3/2019
Return on equity	-61.20%	-71.42%	4.30%	-11.52%	0.06%
% change	14.31%	-1,762.84%	137.29%	-18,769.21%	101.17%
Return on net tangible equity	-65.51%	-72.85%	4.38%	-11.74%	0.06%
% change	10.09%	-1,761.83%	137.36%	-18,786.47%	101.17%
Return on total assets	-2.97%	-10.85%	0.60%	-1.69%	0.01%
% change	72.67%	-1,916.32%	135.26%	-19,352.27%	100.95%
Return on tangible assets	-2.97%	-10.88%	0.60%	-1.70%	0.01%
% change	72.66%	-1,916.59%	135.26%	-19,404.55%	100.94%
Source:	10-Q 8/27/2020	10-Q 6/4/2020	10-K 3/19/2020	10-Q 11/22/2019	10-Q 8/28/2019

#### YEAR OVER YEAR STATEMENT OF CASH FLOWS

Operating cash flow turns negative

Six month net losses increase during 2020

## Statement of Cash Flows - Year-over-Year - Standardized - Year to Date

(Thousands of U.S. Dollars)

	(Thousands of C.S. Donats)					
Period Ended	26 weeks 8/1/2020	26 weeks 8/3/2019	26 weeks 8/4/2018	26 weeks 7/29/2017	26 weeks 7/30/2016	
Cash Flows from Operating Activities:						
Net income	(\$52,440)	(\$3,043)	(\$4,295)	(\$9,796)	\$413	
Depreciation/depletion	11,072	12,548	14,706	17,375	14,869	
Deferred taxes	n/a	n/a	n/a	0	26	
Non-cash Items	17,353	1,281	627	532	517	
Changes in working capital	15,019	(9,868)	(4,245)	6,238	3,320	
Total cash from operating activities	(8,996)	918	6,793	14,349	19,145	
Cash Flows from Investing Activities:						
Capital expenditures	(2,128)	(7,597)	(7,365)	(13,775)	(13,841)	
Total cash from investing activities	(2,128)	(7,597)	(7,365)	(13,775)	(13,841)	
Cash Flows from Financing Activities:						
Financing cash flow items	(25)	(198)	(553)	n/a	0	
Issuance/retirement of stock, net	n/a	n/a	0	(4,681)	0	
Issuance/retirement of debt, net	27,225	7,502	1,979	5,082	(4,710)	
Total cash from financing activities	27,200	7,304	1,426	401	(4,710)	
Net change in cash	16,076	625	854	975	594	
Net cash-beginning balance		4,868	5,362	5,572	5,170	
Net cash-ending balance	Funding	\$5,493	\$6,216	\$6,547	\$5,764	
Source:	deficit onl	Δ.	10-Q	10-Q	10-Q	
		2019	8/30/2018	8/24/2017	8/25/2016	
	bridged by					
	more deb	T /				

#### ABOUT THIS REPORT/CONTACT CREDITRISKMONITOR®



CreditRiskMonitor® is a financial risk analysis and news service that helps credit, supply chain and financial professionals stay ahead of and manage risk quickly, accurately and cost effectively. More than 35% of the Fortune 1000, plus over a thousand other large corporations worldwide, rely on our financial risk coverage of over 57,000 global public companies.

CreditRiskMonitor's High Risk Reports feature companies that are exhibiting a significantly high level of financial distress, as indicated by our proprietary FRISK® score.

The ultimate goal of the High Risk Report series is two-part: provide an early warning for those doing business with an increasingly distressed company and inform of the many signals that should be examined when assessing financial risks.

#### Request a Personalized Demo and Risk Assessment

Read more Bankruptcy Case Studies, High Risk Reports and other resources

Contact us at: 845.230.3000 creditriskmonitor.com/contact-us